

Unitronics (1989) (R"G) Ltd

Quarterly Report as of September 30, 2012

Table of Contents

Chapter / **Content** Page Paragraph Chapter A Preface 3 1 General 3 2 Description of the Company and Its Business Environment 3 3 Main Events in the Period of the Report and Up To Its 4 Publication Chapter B **Board of Directors' Report** 8 Financial Position 8 1 2 Operating Results 9 3 Liquidity and Sources of Financing 12 4 Qualitative Report Concerning Exposure to Market Risks 13 and Methods of Managing Them 5 Acquisition Plans 13 6 Consolidated Linkage Bases Report 14 7 Sensitivity Tests on Financial Instruments 14 8 Dedicated Disclosure to the Debenture Holders 17 9 Quarterly Report on the Balance of the Company's 18 Liabilities by Repayment Dates 10 Projected Cash Flow 19 11 Details of the Approval Process of the Company's Financial 19 Statements Chapter C Financial Statements as of June 30, 2012 (Unaudited) 23 1 **Review Report** 25 2 Balance Sheet 26-27 3 Statement of Income 28 4 29 Statement of Comprehensive Income 5 Statement of Changes in Shareholders' Equity 30 5 Cash Flow Statement 31-32 6 Notes to the Financial Statements 33-36 Special Report Pursuant to Regulation 38d (unaudited) 37 1 Special Report for the Review of the Individual Company 38 Interim Financial Statements 2 Balance Sheet 39-40 3 Statement of Income 41 4 Statement of Comprehensive Income 42 4 Cash Flow Statement 43-44 5 Additional Information 45 Chapter D Quarterly Report on the Effectiveness of Internal 46 Controls

This report contains forward-looking information within the meaning of Section 32A of the Israeli Securities Law, 1968, including forecasts, assessments, estimates, expectations or other information pertaining to future events or issues, the realization of which is uncertain and not solely under the Company's control, if at all. This information is identified as such where it is used in this report. Although such information is based on data available to the Company as of the date of the report, and reflects the Company's intents and assessments as of such date, the actual occurrences and/or results may differ substantially from those presented in the report or implied therefrom as projected or anticipated, since their realization is subject, inter alia, to uncertainties and other factors beyond the Company's control as set out in this report below.

<u>CHAPTER A – PREFACE</u>

1. <u>General</u>

Company Name:Unitronics (1989) (R"G) Ltd. (hereinafter: "the Company" or
"Unitronics")Company No.:520044199Address:Unitronics Building, Arava Street, Airport City, P.O.B. 300, Israel 70100Email Address:investors@unitronics.com

Telephone: 03 977 8888

Facsimile: 03 977 8877

2. Description of the Company and Its Business Environment

Unitronics engages, through its Products Department, in the design, development, production, marketing and sale of industrial automation products, mainly programmable logic controllers (hereinafter: "**PLCs**"). PLCs are computer-based electronic products (hardware and software) used in the command and control of machines performing automatic tasks, such as production systems and automatic systems for industrial storage, retrieval and logistics, and automated parking facilities. The Company also engages, through its Systems Department, in design, construction and maintenance services in the framework of projects for automation, computerization and integration of computerized production and/or logistics systems, mainly automated warehouses, automated distribution centers and automated parking facilities. In addition, the Company engages in automated system design, development, production, construction and maintenance services for automated parking solutions, through Unitronics Parking Solutions Ltd., a wholly owned Israeli subsidiary of the Company, and through Unitronics Systems Inc., a wholly owned American subsidiary of the Company.¹

The Company's PLCs are distributed by over one hundred and forty distributors in approx. fifty countries throughout Europe, Asia, America and Africa, as well as by means of Unitronics Inc., a wholly owned company incorporated in the US. The Company's

¹ In its meeting on July 10, 2012, the Board of Directors of the Company resolved to concentrate the Company's Systems Department activities and/or the Company's activities in the field of parking solutions in the US and/or North America within the framework of Unitronics Systems Inc., as set forth in Paragraph 3.5 in Chapter A of this report.

services in the field of parking systems and solutions are provided mainly to customers in Israel, and, in a few cases, outside of Israel as well. The Company's services in the field of parking solutions are mainly provided to customers in Israel through Unitronics Parking Solutions Ltd, and to customers in the US and North America through Unitronics Systems Inc.

The Company mainly operates from facilities located in "Unitronics Building," an office and industrial building which is leased, in part, by the Company, and a different part therein is leased to the Company. Unitronics Building is situated at Airport City next to the David Ben-Gurion Airport, and it houses the Company's offices and all its other facilities in Israel.

As of May 2004, the Company's shares are traded on the Tel Aviv Stock Exchange, and as of September 1999 on the Belgian Stock Exchange (first on the EuroNM Belgium Stock Exchange and, starting from the year 2000, on the EuroNext Stock Exchange in Brussels, Belgium).

3. <u>Main Events in the Period of the Report and Up To Its Publication</u>

3.1 Approval of Registration of Property Rights

In July 2011, the Company signed an agreement for the acquisition of the capitalized leasing rights in a property intended for Company use, on an area of about 11,000 m² in the industrial zone of Hevel Modi'in-Tirat Yehuda (hereinafter: "**the Asset**") for consideration of NIS 17.37 million plus VAT ("the **Rights**"). For details on the acquisition of the rights in the asset, see the company's Immediate Report dated July 7, 2011, included herein by way of reference, Ref. No. 2011-01-207288. On May 9, 2012, the Company's rights in the asset were recorded at the Israel Land Administration.

3.2 Plan for the Buyback of the Company Shares

After the balance sheet date, On November 22, 2012, the Board of Directors of the Company adopted a new plan for the buyback of the Company's shares ("the New Plan"), which replaced and cancelled a previous plan from August 2012 ("the August **2012 Plan**"), in the framework of which no shares had been purchased by the Company. Under the New Plan, the Board authorized the Company to purchase, from time to time, in the framework of trading on the Tel Aviv Stock Exchange or the Euronext Stock Exchange in Belgium, or directly from unrelated parties, Company shares for a total sum not exceeding NIS 2 million (including expenses related to the buyback, including the fees of consultants and service providers in connection with the buyback and therefore, the anticipated cost of the plan is up to NIS 2 million). The planned date for implementation of the New Plan is up to March 31, 2013 (For further details see immediate report on the approval of a purchase plan, dated November 22[,] 2012, Ref. No. 2012-01-287310 included herein by way of reference)

Within the framework of the May 2012 Plan, and during the period of said plan, the Company purchased 11,535 Company shares on the stock exchange for a sum of approximately NIS 68,000. For further details on the Company's purchases, see the report dated July 15, 2012, Ref. No. 2012-01-185475, the report dated July 23, 2012, Ref. No. 2012-01-192084, the report dated July 30, 2012, Ref. No. 2012-01-196938 and the report dated July 31, 2012, Ref. No. 2012-01-198216, which are included herein by way of reference.

As of the date of publication of this report, the Company holds a total of 1,605,432 shares (out of 11,678,504 ordinary shares in the Company's issued share capital). As long as these shares remain under the ownership of the Company, the shares are

"dormant shares" as this term is defined in the Companies Law, 1999. For details regarding previous buyback plans adopted by the Company, see Section 2.1.2.20 of Chapter B of the Company's Periodic Report for 2011, which was published by the Company on March 29, 2012, Ref. No. 2012-01-086961 (hereinafter – "**the Periodic** Report"). In addition, and on the same matter, see immediate reports on the approval of a purchase plan, included herein by way of reference: report dated March 29, 2012, Ref. No. 2011-01-086538, a report dated May 29, 2012, Ref. No. 2012-01-138882 and a report dated August 30, 2012, Ref. No 2012-01-225633).

3.3 Establishment of a Subsidiary in the US

In its meeting on July 10, 2012, the Board of Directors of the Company resolved to concentrate the Company's Systems Department activities and/or the Company's activities in the field of parking solutions in the US and/or North America in a subsidiary wholly owned by the Company. For details, see the Company's immediate report dated July 10, 2012, Ref. No. 2012-01-182154, included herein by way of reference. As of the date of publication of this report, this subsidiary had not begun to carry out any significant activities.

3.4 Adoption of a negligible transactions procedure

On August 30, 2012, the Board of Directors adopted the recommendation of the Audit Committee, to adopt Negligible Transactions Procedure, as defined in Article 41 (a) (6) of the Securities Regulations (Annual Financial Statements), 2010. For further details see the company's immediate report regarding an event or matter outside the ordinary business corporation, dated August 30, 2012 (Ref. No. 2012-01-225675), included herein by way of reference.

3.5 Convening of an annual general meeting

The Company has convened an annual general meeting of its shareholders for 09:00 (Brussels time), on Thursday, December 13, 2012 at the Sheraton Zaventem Hotel in Brussels, Belgium. The items on the meeting's agenda are as follows: (i) presentation of the Periodic Report to the Company's shareholders; (ii) approval of the re-appointment of the Amit-Halfon accounting firm as the Company's auditors for 2012 and for the period up to the next annual meeting of the Company's shareholders and authorizing the Company's board of directors to determine its fee; (iii) approval of the re-appointment of Mr. Zv Livne as a director of the Company's annual general meeting for 2015, in accordance with the Company's Articles of Association; (iv) approval of the re-appointment of three-year term of office, effective as of December 9, 2012 (the end of the current three-year term). For additional details, see immediate report regarding Convening of a Meeting dated October 3, 2012, Ref. No. 2012-01-247902, included herein by way of reference.

3.6 <u>A change in the Company's officers</u>

After the balance sheet date, on November 22, 2012, Mrs. Miri Ben David, CPA was appointed as the Company's Controller. For further details see immediate report dated November 22, 2012 regarding the appointment of a senior office holder at the Company, Ref. No. 2012-01-287292, included herein by way of reference.

After the balance sheet date, on November 22, 2012, Adv. Hilit Bar Sorya, the Company's In-House Legal Counsel was appointed as an Independent Authorized Signatory. For further details see immediate report dated November 22, 2012 regarding the appointment of a senior office holder at the Company, Ref. No. 2012-01-287277, included herein by way of reference.

On August 19, 2012, Mr. Ya'acov Vider, VP of NPI quality and reliability, ceased to hold office. For further details see immediate report dated August 19, 2012 regarding a senior officer that ceased to hold office, Ref. No. 2012-01-214110, included herein by way of reference.

3.7 Payment for the debentures (Series 2)

On August 26, 2012, the Company paid four out of five payments of the debentures principal (Series 2), issued by the Company under the 2006 Prospectus. Following this payment, there are 5,380,000 outstanding debentures (Series 2). For details see immediate report on the Status of the Corporation's Capital and Securities Registers, included herein by way of reference, dated 26 August 2012, reference No 2012-01-219201.

3.8 Expiry of options

On August 31, 2012, the remaining 105,000 options allotted to a former employee of the Company in April 2007 expired unexercised. Thus, the 210,000 options allotted to the former employee have expired unexercised. Following the expiry of the said options, all the 5/04 Unitronics options (employee options), security no: 1090406, are no longer outstanding. For details on the grant of options to a former employee, see Section 4.17.6 of the Periodic Report and for details on the expiry of options, see immediate report on the Status of the Corporation's Capital and Securities Registers, included herein by way of reference, dated September 2, 2012, Ref. No. 2012-01-227067.

3.9 Signatory rights on behalf of the Company

After the balance sheet date, it has been resolved by the Company's Board of Directors on November 22nd 2012, to authorize Advocate Hilit Bar Sorya, the Company's In-House Legal Counsel, as a signatory rights on behalf of the Company, replacing Mr. Eyal Saban. For further details see immediate report dated November 22, 2012 regarding Signatory rights on behalf of the Company, Ref. No2012-01-287259, included herein by way of reference.

3.10 Remuneration Committee

After the balance sheet date, on November 22, 2012, the Company's Board of Directors appointed a Remuneration Committee on behalf of the Company according to the amendment 20 of the Companies Law – 1999 and appointed the Directors CPA Tzvi Livne and CPA Yoel Sela (External Director) to serve as members in the Remuneration Committee and CPA Moshe Braz (External Director), to serve as the chairman of the Remuneration Committee,

3.11 Legal Proceedings

3.11.1 Administrative Petition against the Company

Pursuant to the Company's reports dated February 6, 2011, about the winning of a

tender for the construction of an automated warehouse (hereinafter in this paragraph: "the **Project**") for a customer in Israel (Ref. No. 2011-01-038982) (hereinafter in this paragraph: "the **Customer**"), and dated March 30, 2011 about the receipt of an agreement signed by the Customer (Ref. No. 2011-01-100404), which are included herein by way of reference, on June 28, 2011, the Company received an administrative petition against the Customer and against the Company ("the **Petition**").

As part of the Petition, the petitioner asked to be given the opportunity to peruse all the documents related to the aforementioned tender, in a manner that will make it possible to assess the Customer's decision to declare that the Company won the tender. Moreover, the Petitioner asked the court to announce that, until it completes its perusal of the tender documents and is given an opportunity to examine and assess the aforementioned decision by the Customer, the tender process is incomplete, and the Customer may not enter into an agreement with the Company in relation to the Project and/or issue a job order to the Company and/or carry out the Customer's decision.

The district court set a date for hearing the Petition, October 24, 2011. However, on October 2, 2011, the district court approved a decision for a deliberative arrangement that the parties agreed to, according to which they would conduct a negotiation in an attempt to end the dispute between them outside of the walls of the court, which would render the proceedings redundant.

As part of a hearing that took place in the courtroom on January 22, 2012, on the matter of the Company's request to annul the administrative petition, the court handed down a verdict on the Petition that ends the proceedings thereon.

As part of the hearing, the Petitioner's legal representative announced that he was not attacking the tender proceedings and results, but he was reserving the right to file a monetary claim, if necessary.

Under these circumstances, the parties reached an agreement regarding continued clarification of the scope of the right to peruse the tender documents, in the framework of the Customer's tender committee, and pursuant to the procedures that were agreed upon. For details, see the Immediate Report of an incident or matter deviating from the corporation's ordinary business, dated January 22, 2012, included herein by way of reference, Ref. No. 2012-01-021807.

On April 1, 2012, the Petitioner requested that the verdict handed down by the district court be annulled, asserting that the representations on which the verdict was based do not actually exist. On April 2, 2012, the court ordered the Customer to respond, pointing out in its decision that, ostensibly, a verdict cannot be annulled in the manner exercised by the Petitioner.

On May 1, 2012, the Customer responded to the verdict annulment request and vehemently opposed it. Although the court did not instruct the Company to respond explicitly to the request to annul the verdict, the Company submitted a response that same day, opposing the verdict annulment request on procedural and material grounds. On May 15, 2012, the court rejected the Petitioner's request to annul the verdict.

3.11.2 A Lawsuit by a Supplier Against the Company and a Counterclaim

On December 15, 2011, a supplier of the Company (hereinafter in this paragraph: "the **Supplier**") filed a monetary claim in a summary procedure against the Company in an immaterial amount at the magistrate's court in Petach Tikvah, alleging that the Company was illegally withholding a payment balance, as well as for illegal forfeiture of a bank guarantee, all in relation to projects implemented by the Company for customers.

On December 27, 2011, the Company requested that a bank guarantee be deposited to secure the payment of its expenses and to extend the deadline for submitting a request

for permission to defend itself by 30 days following deposit of the bank guarantee.

On January 1, 2012, the court granted the Company an extension for submitting the request for permission to defend itself to January 22, 2012, and ordered the Supplier to respond to the request for deposit of a guarantee for expenses within 20 days.

On January 22, 2012, the Company applied, through its legal advisers, for permission to defend itself. As part of said application, it made various claims against the Supplier, alleging that it had conducted itself improperly during the aforementioned projects, failed to implement the jobs it had undertaken to implement, and caused damage to the Company. In addition, the Company requested that the amount of this claim be offset by larger amounts for damages caused to it and sought to claim the said amounts in a separate action.

On February 13, 2012, the Company filed, through its legal advisers, a monetary claim totaling NIS 2.5 million (for fee purposes) at the magistrate's court in Petach Tikvah against the Supplier.

As part of its claim statement, the Company claimed that the Supplier had committed material breaches in everything related to its obligations toward the Company pursuant to agreement regarding those Company projects for those customers and in relation to damages it was caused due to said breaches.

On March 26, 2012, the Supplier filed a defense statement and, in addition, a counter claim in the amount of approx. NIS 1.4 million for a payment balance that, as it claims, is owed to the Supplier by the Company, as well as for damages and losses that, as it claims, it was caused as a result of the Company's conduct.

On April 30, 2012, the Company filed a defense statement, in which it, inter alia, reiterated its allegations in the counterclaim that it had filed, as stated above, on February 13, 2012.

On July 8, 2012, the court accepted the parties' motion to cancel their mutual claims, without an order for expenses, and as part of a compromise agreement that was signed by the parties. As part of the signed compromise agreement, the Company paid the Supplier an immaterial sum for the full and final cancellation of all the reciprocal claims and/or demands and/or petitions between the parties in this lawsuit and in the counter suit, as set forth above. The court granted the compromise agreement the validation of a verdict and quashed the proceedings in these cases.

1. Financial Position

<u>Assets</u>

The total assets based on the consolidated balance sheet of the Company as of September 30, 2012, amounted to approx. NIS 173.694 million compared with approx. NIS 164.573 million as of December 31, 2011.

The balance of cash, cash equivalents and marketable securities did not change materially and together they amounted to approx. NIS 51.009 million as of September 30, 2012, compared with approx. NIS 52.696 million as of December 31, 2011.

An increase was recorded in inventory, which totaled approx. NIS 19.495 million as of September 30, 2012, compared with approx. NIS 16.505 million as of December 31, 2011. This increase primarily stems from a certain adjustment of inventory levels, for managerial and operational considerations, in the products segment.

An increase was recorded in the balance of intangible assets, which amounted to NIS 30.988 million as of September 30, 2012, compared with approx. NIS 23.834 million as of December 31, 2011. The increase is mainly attributable to the recording of Company development assets in respect of which development costs satisfy the conditions for recognition as an intangible asset, less current amortization.

In all other asset items, there were no material changes as compared with December 31, 2011.

Liabilities

An increase was recorded in current maturities of long-term liabilities, which totaled approx. NIS 22.550 million as of September 30, 2012, compared with approx. NIS 10.585 million as of December 31, 2011. The increase is mainly attributable to the first-time recording of a current maturity in respect of debentures (Series 3).

An increase was recorded in trade payables, which amounted to approx. NIS 18.568 million as of September 30, 2012, compared with approx. NIS 14.175 million as of December 31, 2011. This item increased primarily due to a rise in the balance of trade payable in the products segment.

Balances of accounts payable increased to approx. NIS 25.686 million as of September 30, 2012 compared with approx. 15.776 million as of December 31, 2011. This increase is mainly due to a rise in income in advance in the systems segment.

Non-current liabilities as of September 30, 2012, totaled approx. NIS 60.371 million, compared with NIS 79.257 million as of December 31, 2011. Most of the decrease stems from the first-time recording of a current maturity in respect of debentures (Series 3), as stated in 3.7 above.

In all other liability items, there were no material changes as compared with December 31, 2011.

A decrease was recorded in the Company's working capital, which totaled approx. NIS 34.638 million as of September 30, 2012, compared with approx. NIS 58.199 million as of December 31, 2011. Most of the decrease stems from the first-time recording of a current maturity in respect of debentures (Series 3) and from an increase in accounts payable, as stated above.

The Company's shareholders' equity increased to approx. NIS 45.729 million as of September 30, 2012, compared with approx. NIS 43.703 million as of December 31, 2011. The increase mostly derived from the net income for the period as detailed below.

2. Operating Results

<u>Revenues</u>

Company revenues in the first nine months of 2012 came to approx. NIS 34.876 million, compared with approx. NIS 33.094 million in the same period of 2011 (a 5% increase). This increase is mainly attributable to revenues from the product segment, as detailed below. The Company's revenues in the first nine months of 2012 totaled approx. NIS 106.621 million, compared with approx. NIS 108.394 million in the corresponding period of 2011 (a 2% decrease). The decrease since the start of 2012 mainly stems from a decline in revenues from the systems segment, as detailed below.

Company revenues from the products segment in the quarter ended September 30, 2012, amounted to approx. NIS 23.650 million, an increase of 9% compared with approx. NIS 21.673 million in the corresponding quarter of 2011. Revenues from the products segment in the first nine months of 2012 amounted to approx. NIS 70.376 million, a 6% increased compared with approx. NIS 66.372 million in the same period of 2011.

Revenues from the systems segment in the guarter ended September 30, 2012, amounted to approx. NIS 11.088 million, a 2% decrease compared with approx. NIS 11.295 million in the same quarter of 2011. Revenues from the systems segment in the firsts nine months of 2012 amounted to approx. NIS 35.795 million, a 14% decrease compared with approx. NIS 41.717 million in the same period of 2011. The decrease in revenues from the systems segment stems from changes in the actual rate of progress in the construction of several logistic systems by the Company's systems department, mainly in relation to the planning and construction of a logistics system for a customer in Israel (for details see Sections 1.10.9 of the Company's Annual Periodic Report), and from the rate of receipt of orders from customers for the construction of systems in the reported period, which is partly explained by the relative volatility characteristic of this segment. In May 2012, the Company signed an agreement for the construction of a logistics system with a customer in Israel. (For details see immediate report published by the Company regarding An Even or Matter Outside the Corporation's Ordinary Business Activities, dated May 13, 2012, Ref. No. 2012-01-123351, included herein by way of reference).

Revenues from the products segment in the quarter ended September 30, 2012, accounted for 68% of total Company revenues in this quarter, whereas revenues from the systems segment in the same period accounted for 32% of total revenues. In the corresponding quarter of 2011; revenues from the products segment represented 65% of total Company revenues in that quarter, whereas revenues from the systems segment accounted for 34% of total revenues. Overall for the year 2011, revenues from products accounted for 63% of total revenues, while revenues from systems accounted for 37% of total revenues (less than 1% stems from other revenues).

Cost of Revenues and Gross Profit

Gross profit in the quarter ended September 30, 2012, totaled approx. NIS 7.471 million (about 21% of total revenues for the period), as compared with approx. NIS 9.552 million in the corresponding quarter of 2011 (about 29% of total revenues for the period). The gross profit in the first nine months of 2012 amounted to approx. NIS 27.123 million (25% of total revenues for the period), compared with approx. NIS 29.687 million in the same period of 2011 (about 27% of total revenues for the period).

The change in gross profit margins stems from a change in the revenue mix from different operating segments (the gross profit margins in the systems segment are lower than profit margins in the products segment, and accordingly, when the revenue mix in the systems segment rises, the weighted gross profit margin drops, and vice-versa) and from the change in the gross profit margins in the Company's operating segments (for details, see the analysis of business results by operating segment in Section 2.2.4 of the Company's Periodic Report).

Development Costs, Net

Net development costs in the quarter ended September 30, 2012, amounted to approx. NIS 1.182 million, compared with approx. NIS 691,000 in the corresponding quarter of 2011. Net development costs in the first nine months of 2012 amounted to approx. NIS 3.792 million, compared with approx. NIS 1.909 million in the same period of 2011. In addition, during the reported period, an intangible asset was recognized in respect of development costs in the amount of approx. NIS 9.864 million, compared with NIS 8.531 million in the same period of 2011. Total development costs, including those that were recognized as an intangible asset in the reporting period, grew in comparison with the corresponding period. This reflects a continued development of technologies required to support the Company's continued operations, while its development staff was reorganized to respond to changes in its operations and address its business plans. For details on the Company's estimate of its development costs in 2012, see the details in paragraphs 1.9.20 and 1.11.16 of the Periodic Report.²

Selling and Marketing Expenses

An increase was recorded in the selling and marketing expenses in the quarter ended September 30, 2012, and it totaled approx. NIS 3.981 million (about 11% of revenues), compared with approx. NIS 3.701 million (about 11% of revenues) in the corresponding quarter of 2011. The selling and marketing expenses in the first nine months of 2012 came to approx. NIS 12.351 million (about 12% of revenues), compared with approx. NIS 10.349 million (about 10% of revenues) in the same period of 2011. This increase mainly stemmed from a rise in selling and marketing expenses in the products segment, including the organizing of international conferences. For details on the Company's

² Information regarding the projected development expenses is forward-looking information. The main data that constitute the basis for this information are the Company's development plans, which are based, inter alia, on a market survey analysis, as set forth in Paragraph 1.7, 1.9.3 and 1.11.3 of the Periodic Report for 2011, a market needs analysis, and the consumers' preferences, as these manifest themselves in the Company's direct contacts with the markets, technological feasibility, the Company's estimations of the development costs required for financing the implementation of the developments, as well as the Company's estimations of the anticipated revenues. The main factors likely to prevent this forecast from materializing are the actual revenues that will be generated from sales in 2012; the level of investment that will be required in this activity, which could significantly deviate from the Company's budgets in these segments; limitations in relation to the ability to commercialize these technologies in competitive market prices or in general; the lack of development of markets and consumer culture that are compatible with the use of the developed technologies; and the superior financial and technological means at the disposal of a significant number of the Company's competitors, and all these in addition to the overall risks set forth in Paragraph 1.23 of the Company's Period Report for 2011.

assessment regarding its selling and marketing expenses in 2012, see Section 2.2.3.5 of the Periodic Report³.

General and Administrative Expenses

No material change was recorded in general and administrative expenses in the quarter ended September 30, 2012, and it amounted to approx. NIS 2.201 million, compared with approx. NIS 1.882 million in the corresponding quarter of 2011, and in the first nine months of 2012 it amounted to approx. NIS 6.135 million, compared with approx. NIS 6.022 million in the same period of 2011.

Operating Profit

A decrease in operating profit was recorded in the quarter ended September 30, 2012, and it totaled approx. NIS 107,000 (about 10% of revenues), compared with an operating profit of approx. NIS 3.278 million in the corresponding quarter of 2011. The decrease in operating profit in the reported period primarily stems from the decrease in gross profit and the increase in development expenses as set forth above.

In the first nine months of 2012, a decrease was recorded in the operating profit, which amounted to approx. NIS 4.845 million, compared with an operating profit of approx. NIS 11.407 million in the same period of 2011. The decrease in operating profit in the reported period primarily stems from the decrease in the gross profit, the increase in development expenses and the increase in selling and marketing expenses, as set forth above.

Financing Income and Expenses

Net financing expenses in the quarter ended September 30, 2012, amounted to approx. NIS 78,000, compared with net financing expenses of approx. NIS 2.971 million in the corresponding quarter of 2011. The decrease in net financing expenses primarily stemmed from an increase in revenues from revaluation of marketable securities arising from fluctuations in securities prices on the stock exchange.

Net financing expenses in the first nine months of 2012 amounted to approx. NIS 2.945 million, compared with net financing expenses of approx. NIS 4.718 million in the same period of 2011. The decrease in net financing expenses stems from an increase in revenues from the revaluation of marketable securities as stated above, in addition to a decline in long-term borrowing costs and less a decrease in revenues from revaluation and exchange rate differences in respect embedded derivatives, both of which were caused by the Euro's appreciation against the NIS in the same period of 2011.

<u>Profit</u>

In the reported quarter, the Company posted a net profit of approx. NIS 185,000, compared with a profit of approx. NIS 307,000 in the corresponding quarter of 2011. In the first nine months of 2012, the Company posted a net profit of approx. NIS 1.9 million (about 2% of revenues), compared with a profit of approx. NIS 6.699 million (about 6% of revenues) in the same period of 2011.

³ The information with regard to the anticipated increase in selling and marketing expenses item is forward-looking information. The principal data that served as a basis for this information includes forecasts for the performance of marketing activities by the Company, including staff recruitment, planned visits to trade shows, training for distributors and advertising expenses. The principal factors that might cause this information not to materialize are changes in the Company's marketing plans for reasons that are outside its control (such as changes at the Company's distributors, changes in the Company's principal markets and/or markets in which the Company is not active, and marketing activities on the part of competitors).

The decrease in the net profit and in the net profit margin in the reported period stems, in the Company's estimation, from the decrease in the operating profit less a decline in net financing expenses, as stated above.

Analysis of Business Results by Operating Segment

As mentioned above, the Company's main commercial activity is carried out by means of two business departments: the Products Department and the Systems Department. As of the fourth quarter of 2011, the parking solutions business activity which, until that time, was part of the systems segment, was grouped under a subsidiary wholly owned by the Company, Unitronics Parking Solutions Ltd., the business activity in which, as of September 30, 2012, is immaterial to the Company. For further details regarding the Company's operating segments, see Chapter A, sections 1.8, 1.9, 1.10 and 1.11 of the Company's Periodic Report.

Details on the results of the different segments are presented hereunder.

Products Segment

No material change was recorded in the Products Segment's results, which generated a profit of approx. NIS 7.183 million in the reported quarter, compared with a profit of approx. NIS 6.657 million in the corresponding quarter of 2011. The results of the Products Segment in the first nine months of 2012 totaled approx. NIS 21.584 million, compared with a profit of approx. NIS 20.767 million in the same period of 2011.

Systems Segment

The Systems Segment's results amounted to a loss of approx. NIS 2.880 million in the reported quarter, compared with a profit of approx. NIS 164,000 in the corresponding quarter of 2011. The Systems Segment's results in the nine months of 2012, amounted to loss of approx. NIS 4.580 million, compared with a profit of approx. NIS 1.051 million in the same period of 2011. The decrease in the Systems Segment's results, in the Company's estimation, stems from the decrease in revenues from this segment during the reported period, as explained above, and from the fixed costs required to continue the operations and support in this segment.

3. Liquidity and Sources of Financing

The balance of cash, cash equivalents and marketable securities of the Company, as of September 30, 2012, did not change materially and it totaled approx. NIS 51.009 million, compared with approx. NIS 52.696 million as of December 31, 2011.

The cash flow from operating activities in the quarter ended September 30, 2012, amounted to a positive cash flow of approx. NIS 12.938 million. The net positive cash flow resulted from changes in asset and liability items (mostly the decrease in trade and accounts receivable in addition to an increase in trade and accounts payable which, in the Company's estimation, stems from an increase in income in advance and accrued expenses in the systems segment). In the first nine months of 2012, the cash flow from operating activities amounted to a positive cash flow of approx. NIS 17.694 million. The positive cash flow resulted mainly from the deduction of non-cash expenses, in addition to changes in asset and liability items (an increase in accounts payable, as explained above).

The cash flow used for investment activities in the quarter ended September 30, 2012, amounted to approx. NIS 3.168 million. In the first nine months of 2012, the cash flow

used for investment activities amounted to a total of approx. NIS 9.435 million. The cash flow was mainly used for investments in development assets during the period.

The cash flow used for financing activities in the quarter ended September 30, 2012, amounted to approx. NIS 7.427 million. In the first nine months of 2012, the cash flow used for investment activities amounted to approx. NIS 9.617 million. The cash flow was mainly used for the repayment of debentures (Series 2), as detailed in 3.7 above.

On September 30, 2012, total credit lines available to the Company for its operating activity stood at approx. NIS 23.6 million, of which approx. NIS 23.2 million was used in respect of long-term loans and for securing the Company's obligations in projects carried out by the Systems Department.

4. Qualitative Report Regarding Exposure to Market Risks and Management Thereof

There were no material changes during the reporting period and in the period from the end of 2011 until the date of publication of this quarterly report with respect to the Company's exposure to market risks and the management thereof.

5. Acquisition Plans

For details on the Company's acquisition programs which were reported during the reporting period or which are in effect during the reporting period, see section 3.1 of Chapter A above.

6. Consolidated Linkage Bases Report

As of September 30, 2012						
Israeli Currency		Foreign Currency				
					<u>Non-</u>	
				<u>In Other</u>	<u>Monetary</u>	
<u>Unlinked</u>	<u>CPI-Linked</u>	<u>In EURO</u>	<u>In USD</u>	<u>Currencies</u>	<u>Balances</u>	<u>Total</u>

NIS in Thousands

<u>Assets</u>							
Cash and cash							
equivalents	4,662	-	5,570	4,875	3	-	15,110
Cash restricted in use	3,336	-	-	-	-	-	3,336
Marketable securities	20,448	15,356	-	95	-	-	35,899
Trade and income receivable	4,553	-	6,577	4,966	-	-	16,096
Embedded derivatives	-	-	666	-	-	-	666
Accounts receivable	1,981	-	-	39	-	923	2,943
Inventory	-	-	-	-	-	19,495	19,495
Inventory of work in							
progress	-	-	-	-	-	8,687	8,687
Long-term deposits	-	-	-	-	-	196	196
Fixed assets	-	-	-	-	-	40,278	40,278
Intangible assets	<u>-</u>	-	-	<u>-</u>	-	<u>30,988</u>	<u>30,988</u>
Total assets	<u>34,980</u>	<u>15,356</u>	<u>12,813</u>	<u>9,975</u>	<u>3</u>	<u>100,567</u>	<u>173,694</u>

Liabilities

Short-term loans and							
current maturities of long-term loans	101	-	3,987	427	-	-	4,515
Current maturities of debentures	-	18,035	-	-	-	-	18,035
Trade payable	8,190	-	1,620	8,758	-	-	18,568
Embedded derivatives	-	-	790	-		-	790
Accounts payable	6,142	-	-	308	-	19,236	25,686
Long-term loans from banks and others	126	-	10,817	1,814	-	-	12,757
Debentures	-	44,976	-	-	-	-	44,976
Liabilities due to employee benefits, net	-	-	-	-	-	2,638	2,638
Total liabilities	<u>14,559</u>	<u>63,011</u>	<u>17,214</u>	<u>11,307</u>	-	<u>21,874</u>	<u>127,965</u>
Net assets (liabilities)	<u>20,421</u>	<u>(47,655)</u>	<u>(4,401)</u>	<u>(1,332)</u>	<u>3</u>	<u>78,693</u>	<u>45,729</u>

7. <u>Sensitivity Tests on Financial Instruments as of September 30, 2012</u>

As of the balance sheet date, the Company performed 5 sensitivity tests in respect of changes in the upper and lower range of 5% and 10% in market factors. The market tests were based on the model specified.

1) Table listing the changes in the fair value of financial instruments sensitive to fluctuations in the dollar's exchange rate:

	Profit (Loss) from		NIS in	Profit (Loss) from	
	NIS in thousand		thousands	NIS in thousands	
	10%	5%	Fair Value	-5%	-10%
NIS to \$	4.303	4.108	3.912	3.716	3.521
Cash and cash equivalents	488	244	4,875	(244)	(488)
Marketable securities	10	5	95	(5)	(10)
Trade and income receivable	497	248	4,966	(248)	(497)
Accounts receivable	4	2	39	(2)	(4)
Current maturities of loans	(43)	(21)	(427)	21	43
Trade payable	(876)	(438)	(8,758)	438	876
Accounts payable and accruals	(31)	(15)	(308)	15	31
Long-term loans	<u>(181)</u>	<u>(91)</u>	<u>(1,814)</u>	<u>91</u>	<u>181</u>
Total	<u>(132)</u>	<u>(66)</u>	<u>(1,332)</u>	<u>66</u>	<u>132</u>

2) Table listing the changes in the fair value of financial instruments sensitive to fluctuations in the Euro's exchange rate:

	Profit (Loss) fro		NIS in	Profit (Loss) fro	
	change, NIS in	thousands	Thousands	change, NIS in	thousands
	10%	5%	Fair Value	-5%	-10%
NIS to Euro	5.571	5.318	5.065	4.812	4.558
Cash and cash equivalents	557	279	5,570	(279)	(557)
Trade and income receivable	658	329	6,577	(329)	(658)
Current maturities of loans	(399)	(199)	(3,987)	199	399
Trade payable	(162)	(81)	(1,620)	81	162
Accounts payable and accruals	0	0	0	0	0
Long-term loans	<u>(1,082)</u>	<u>(541)</u>	<u>(10,817)</u>	<u>541</u>	<u>1,082</u>
Total	<u>(428)</u>	<u>(213)</u>	<u>(4,277)</u>	<u>213</u>	<u>428</u>

3) The following table presents the fair value changes in financial instruments sensitive to fluctuations in the Consumer Price Index:

	Profit (Los change, NIS	,	NIS in Thousands	Profit (Loss) from the change, NIS in thousands	
	10%	5%	Fair Value	-5%	-10%
CPI in points	242.93	231.89	220.84	209.80	198.76
Marketable securities	1,536	768	15,356	(768)	(1,536)
Debentures (*)	<u>(6,301)</u>	<u>(3,151)</u>	<u>(63,011)</u>	<u>2,395</u>	<u>2,702</u>
Total	<u>(4,765)</u>	<u>(2,383)</u>	<u>(47,655)</u>	<u>1,627</u>	<u>1,166</u>

(*) Series 3 debentures linked to the CPI 212.73 (1993 base)

4) The following table presents the fair value changes in derivative financial instruments that are sensitive to changes in underlying assets denominated in Euro:

	Profit (Loss) from NIS in Thousands		NIS in Thousands	Profit (Loss) from the change, NIS in Thousands		
	10% increase in the underlying asset	5% increase in the underlying asset	Fair Value	5% decline in the underlying asset	10% decline in the underlying asset	
Embedded derivatives	4,380	2,190	666	(2,190)	(4,380)	
Liability in respect of embedded derivatives	<u>1,033</u>	<u>516</u>	<u>(790)</u>	<u>(516)</u>	<u>(1,033)</u>	
Total	<u>5,413</u>	<u>2,706</u>	<u>(124)</u>	<u>(2,706)</u>	<u>(5,413)</u>	

5) The following table presents the fair value changes in financial instruments sensitive to fluctuations in the prices of marketable securities:

		oss) from the S in thousands	NIS in Thousands		ss) from the S in thousands
	10%	5%	Fair Value	-5%	-10%
Local – government	1,875	938	18,751	(938)	(1,875)
Local – corporate	1,427	713	14,267	(713)	(1,427)
Shares	<u>288</u>	<u>144</u>	<u>2,881</u>	<u>(144)</u>	<u>(288)</u>
Total	<u>3,590</u>	<u>1,795</u>	<u>35,899</u>	<u>(1,795)</u>	<u>(3,590)</u>

8. Dedicated Disclosure to the Debenture Holders

The Corporation's Liability Certificates:

(1)	Security	Debentures (Series 2)
Α	Issue date	August 2006
В	Total par value on issue date	34,000,000
	Par value as of the reporting	5,380,000
С	date	
	Par value according to linkage	6,317,000
D	terms – as of the report date	
	Accrued interest as of the	38,000
E	report date	
	Liability value as of the report	6,139,000
F	date	
G	Stock Exchange value	6,446,000
	Type of interest, including	
н	description	6.1% annual interest
	Payment dates of outstanding	
1	principal	Last annual payment on August 25, 2013
	Future interest payment dates	2 future interest payments on the 25th of
J		February and the 25 th of August 2013
	Details of linkage basis of	Principal and interest linked to the Consumer
	interest and principal	Price Index at a base rate of no less than
		188.1 (July 2006 index according to the 1993
K		base)
	Are the liability certificates	Not convertible
L	convertible?	
	Corporation's right to perform	Does not exist
Μ	early redemption	
	Has a guarantee been given	No
	for payment of the liability in	
Ν	the trust deed?	
0	Is the liability material to the	Yes
	Company?	
(2)	The trustee in charge of the	Hermetic Trust (1975) Ltd
	debenture series in the trust	Dan Avnon and/or Merav Ofer-Oren,
	company; the trustee's contact	113 Hayarkon Street, Tel Aviv 63573,
	details	Telephone: 03-5274867
		Fax: 03-5271451, Email:
		hermetic@hermetic.co.il
·	I	

- (5+6) As of the reporting period, and throughout said period, the Company, to the best of its knowledge, was in full compliance with all the terms and obligations of the trust deed for Debentures (Series 2), the Company was not found to be in violation of any undertaking or term that was stipulated in the trust deeds and which are not of a technical nature, and there were no grounds to call for immediate repayment of the liability certificates.
- (8) The Debentures (Series 2) are not secured by any charge whatsoever.

(1)	Security	Debentures (Series 3)
(1) A	Issue date	March 2011
В	Total par value on issue date	56,442,000
_	Par value as of the reporting	56,442,000
С	date	
	Par value according to linkage	58,594,000
D	terms - as of the report date	
	Accrued interest as of the	64,000
Е	report date	
_	Liability value as of the report	56,873,000
F	date	50,400,000
G	Stock Exchange value	58,423,000
	Type of interest, including	5.65% annual interest
н	description	5.05 % annuar interest
	Payment dates of outstanding	Five equal annual payments as of March 23,
1	principal	2013
	Future interest payment dates	Every 23 rd of March and September starting
		from August 23, 2012, until March 23, 2017
J		(inclusive)
	Details of linkage basis of	Principal and interest linked to the Consumer
	interest and principal	Price Index at a base rate of no less than
		212.73 (February 2011 CPI according to the
К	Ave the list little contificates	1993 basis)
L	Are the liability certificates convertible?	Not convertible
L	Corporation's right to perform	Exists (for details regarding the terms for
	early redemption	exercising the Company's early redemption
	early redemption	option, see section 12 of the Shelf offering
		Report dated March 22, 2011, Ref. No. 2011-
М		01-088428).
Ν	Has a guarantee been given for	No
	payment of the liability in the	
	trust deed?	
	Is the liability material to the	Yes
0	Company?	
(2)	The trustee in charge of the	Reznick, Paz, Nevo Trust Ltd
	debenture series in the trust	14 Yad Harutzim St, Tel Aviv 67778
	company; the trustee's contact	Tel: 03-6389200; Fax: 03-6393316
	details	Email: trust@rpn.co.il

- (5+6) As of the reporting period, and throughout the said period, the Company, to the best of its knowledge, was in full compliance with all the terms and obligations of the trust deed for Debentures (Series 3), the Company was not found to be in violation of any undertaking or term that was set forth in the trust deeds and which are not of a technical nature, and there were no grounds to call for immediate repayment of the liability certificates.
- (8) On April 4, 2011, a pledge over a bank account deposit was created at the Registrar of Companies, in the amount of the annual interest on the debentures, to secure the payment of interest pursuant to the terms of the debentures (Series 3). As long as the Company has an outstanding balance of the debentures (Series 3), the Company will refrain from creating additional charges on its assets, in excess of those that existed on the date of signing the trust deed in connection with the debentures (Series 3), in favor of any third party whatsoever, without the trustee's advance written consent,

save with regard to charges on land and/or equipment that will be purchased by the Company subsequent to the date of signing the trust deed, the pledging thereof will serve solely for the purpose of securing the funding to be given for purchasing the asset that is the object of the pledge – and which the Company will be permitted to create without any restrictions in favor of any person or corporation. Subject to the aforesaid, the Company shall be entitled to create, without any limitation, additional liens of any type on its assets, all or part thereof, and without derogating from the Company's ability to undertake towards third parties to refrain from creating additional liens and without derogating from the aforesaid undertakings which the Company made to the banks prior to the date of signing the Debenture trust deed (Series 3).

9. Quarterly Report on the Company's Liabilities by Repayment Dates

For details on the Company's liabilities by repayment dates, as of September 30, 2012, see report dated November 22, 2012, which the Company published concurrently with the publication of this report.

10. <u>Projected Cash Flow</u>

The Board of Directors determined, following an examination of the four warning signs specified in Regulation 10(b)(14) of the Securities Regulations (Periodic and Immediate Reports) – 1970, regarding disclosure of the anticipated cash flow for financing payment of the Company's obligations, that the Company has no liquidity problems and is able to meet its obligations, including the full payment of its liabilities in respect of the issuance of Debentures (Series 2 and 3). Such examination is performed by the Board of Directors on a quarterly basis, at the time of approval of the financial statements published by the Company for the quarter in question.

11. <u>Details of the Approval Process of the Company's Financial Statements</u>

11.1 <u>Preparation of the Financial Statements</u>

The Company's financial statements were prepared by the Company's CFO. The statements were reviewed by the Company's auditor, who is given full access to all data and information in the Company, including meetings with the Company's employees and managers, as required by him. Subsequent to the auditor's review, the financial statements were submitted to the members of the Financial Statements Review Committee.

11.2 <u>Financial Statements Review Committee</u>

Once the Companies Regulations (Directives and Conditions Concerning the Procedure for Approving Financial Statements), 2010, went into effect, the Audit Committee was appointed by the Company's Board of Directors (during its meeting on November 11, 2010) to also serve as a Balance Sheet Committee for Review of the Financial Statements ("the **Committee**"), with the composition and meaning prescribed by the said regulations, in all matters related to the Financial Statements as at December 31, 2010, and thereafter. As of the reporting date, the following directors serve on this committee:

Name	CPA Zvi Livneh	CPA Yoel Sela	CPA Moshe Braaz
An independent or an external director	No	External director	External director
Chairman of the Committee for Review of the Financial Statements	No	No	Yes
Has accounting and financial expertise	Yes	Yes	Yes
Did he provide a statement prior to his nomination?	Yes	Yes	Yes

* For details regarding the education and experience of the members of the Committee for Review of the Financial Statements, see Section 4.11 of Chapter D of the Periodic Report for 2011.

As part of the process for approval of the financial statements as of September 30, 2012, a Committee meeting was held on August 28, 2012. In this meeting, the Committee discussed the effectiveness of internal controls over financial reporting and disclosure by the Company, which are the responsibility of the person in charge of reporting and the person in charge of control oversight, and which are supervised by the steering committee, which serves as a top-level supervising entity to ensure full compliance with reporting regulations, in accordance with internal procedures adopted by the Board of Directors on February 2, 2011 in connection with periodic and immediate reports. A comprehensive discussion of material issues took place in order to formulate the Committee's recommendations to the Board of Directors, for the purpose of its approval of the financial statements; later, the Committee approved its recommendations.

The following people were invited to, and attended the Committee meeting on November 18, 2012: members of the Committee (CPAs Yoel Sela, Zvi Livneh and Moshe Braaz), Mr. Yair Itzkovitch, CFO; Mr. Eyal Saban, VP; Mrs. Miri Ben-David, Company's controller, Mr. Nir Weisberger, Company attorney; CPA Haim Halfon, of the Company's accounting firm; and Mr. Benjamin Akerman, of the Company's internal audit firm.

The committee discussed and formulated its recommendations to the Board of Directors regarding the following matters: assessments and estimates made in connection with the financial statements; internal controls related to the financial reporting process; the integrity and appropriateness of the disclosure in the financial statements; the accounting policy adopted and the accounting treatment implemented in material issues; valuations including the underlying assessments and estimates. The draft financial statements and Committee recommendations were submitted to the Board's review two business days before the Board convened to discuss the financial statements, which is a reasonable timeframe, in the Board's estimation, to submit the recommendations to the Board of Directors.

11.3 The Company's Board of Directors

The Company regards the Board of Directors as the entity in charge of overall control of the Company's financial statements. The members of the Company's Board of Directors and their respective duties in the Company are as follows:

- 1. Mr. Haim Shani Chairman of the Board and Company CEO, and a director with professional qualifications.
- 2. Mrs. Bareket Shani Director with professional qualifications, Vice President and

Head of Human Resources, member of the Credit and Investment Committee and of the Securities Committee of the Company's Board of Directors.

3. Mr. Zvi Livneh, CPA – Director with accounting skills, member of the Credit and Investments Committee, member of the Audit Committee ,member of the Committee for Review of the Financial Statements and member of the Remuneration Committee.

- 4. Mr. Yoel Sela, CPA External and independent director with accounting skills, member of the Audit Committee, member of the Committee for Review of the Financial Statements, and member of the Board's Credit Investments Committee and member of the Remuneration Committee.
- 5. Mr. Moshe Braaz, CPA External and independent director with accounting skills, member of the Audit Committee, member of the Committee for Review of the Financial Statements member of the Securities Committee of the Company's Board of Directors and chairman of the Remuneration Committee.
- 6. Mrs. Edna Ramot Director with professional skills.

Following the Board of Directors' review of the financial statements, a Board meeting was held for the purpose of presenting and discussing the financial statements. In the meeting on November 22, 2012, the Company's management reviewed the key data of the financial statements. The Company's auditor attended the meeting and responded to the questions of the Board of Directors, which were addressed to him (together with the Company's CEO and CFO, who responded to questions addressed to them). At the end of the discussion, the financial statements were approved by the Board of Directors by a vote.

Zvi Livneh Director Haim Shani Chairman and CEO

Date: November 22, 2012

UNITRONICS (1989) (R"G) LTD.

Condensed Consolidated Interim Financial Statements September 30, 2012

(Unaudited)

Unitronics (1989) (R"G) Ltd.

Condensed Consolidated Interim Financial Statements

September 30, 2012

(unaudited)

Table of contents

Page

25	Review Report
26-27	Condensed consolidated interim statement of financial position
28	Condensed consolidated interim statement of operations
29	Condensed consolidated interim statement of comprehensive income
30	Condensed consolidated interim statement of changes in equity
31-32	Condensed consolidated interim statement of cash flows
33-36	Notes to the financial statements

Amit, Halfon



REVIEW REPORT OF THE AUDITIORS OF UNITRONICS (1989) (R"G) LTD.

Introduction

We reviewed the attached financial information of Unitronics (1989) (R"G) Ltd. and its subsidiaries (hereinafter – "the Group") which include the condensed consolidated interim statement of financial position as at September 30, 2012 and the condensed consolidated interim statements of operations, comprehensive income, changes in shareholders' equity and cash flows for the periods of nine and three months then ended. The Board of Directors and management are responsible for the preparation and presentation of the financial information for this interim periods in accordance with IAS 34 "Financial reporting for interim periods", and they are responsible for the preparation for of financial information for this interim periods (Periodic and Immediate Reports) – 1970. Our responsibility is to express a conclusion on the financial information for the interim periods, based on our review.

We did not review the condensed financial information for the interim periods of a consolidated company whose assets included in the consolidation comprise 7% of all the consolidated assets as at September 30, 2012 and whose revenues included in the consolidation comprise 22% and 23% of all consolidated revenues for the periods of nine and three months then ended. The condensed financial information for the interim periods of that company were reviewed by other auditors whose review report was furnished to us and our conclusions, to the extent that they relate to financial information for that company, are based on the review report of the other auditors.

Scope of the review

We prepared our review in accordance with Review Standard No. 1 of the Institute of Certified Public Accountants in Israel "Review of financial information for interim periods performed by the entity's auditor". The review of the financial information for interim periods comprises clarifications, mainly with the people responsible for financial and accounting matters, and from adopting analytical and other review procedures. A review is more limited in scope to a much larger extent than an audit performed in accordance with generally accepted auditing standards in Israel, and therefore does not enable us to be certain that we will know of all the significant matters which could have been identified in an audit. Consequently, we are not issuing an audit opinion.

Conclusion

Based on our review, and on the review report of the other auditors, nothing came to our notice which would cause us to think that the above financial information is not prepared, in all significant aspects, in accordance with IAS 34.

In addition to the remarks in the previous paragraph, based on our review, and on the review report of the other auditors, nothing came to our notice which would cause us to think that the above financial information does not meet, in all significant aspects, the provisions of disclosure under Chapter D of the Israeli Securities Regulations (Periodic and Immediate Reports) – 1970.

Amit, Halfon Certified Public Accountants (Israel)

Ramat Gan, November 22, 2012

16 Aba Hillel Silver St. Ramat-Gan 52506 Israel Tel: +972-3-6123939 Fax: +972-3-6125030 e-mail: office@ahcpa.co.il

Amit, Halfon is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms.

Unitronics (1989) (R"G) Ltd. Condensed consolidated interim statement of financial position

	September 30, 2012	September 30, 2012	September 30 2011	December 31, 2011	
	(unaudited)	(unau	(unaudited)		
		(in thous	(in thousands)		
	Convenience translation into Euro (1)		NIS		
<u>Current assets</u> Cash and cash equivalents Restricted cash Marketable securities	2,983 659 7,088	15,110 3,336 35,899	14,142 3,262 36,307	16,467 3,281 36,229	
Accounts receivable - Trade Other Embedded derivatives Inventory Inventory - work in progress	3,178 581 132 3,849 1,715 20,185	16,096 2,943 666 19,495 <u>8,687</u> 102,232	22,739 1,134 101 19,859 7,089 50,922	17,654 2,294 20 16,505 7,362 99,812	
<u>Non-current assets</u> Long-term deposits Property and equipment, net Intangible assets, net	39 7,952 <u>6,118</u> 14,109	196 40,278 <u>30,988</u> 71,462	353 40,712 21,643 62,708	264 40,663 23,834 64,761	
	34,294	173,694	167,341	164,573	
Haim Shani Chairman of the Board of Directors and C.E.O.	Tzvi Livne Director	Yair Itscovi Chief Financial			
	Director	Unier i manulal			

(1) See note 1C.

Unitronics (1989) (R"G) Ltd. Condensed consolidated interim statement of financial position

	September 30, 2012	September 30, 2012	September 30, 2011	December 31, 2011
	(unaudited)	(unaudited)		(audited)
	Convenience translation into Euro (1)	<u>(in thou</u> :	sands) NIS	
<u>Current liabilities</u> Current maturities of long-term loans Current maturities of bonds Accounts payable - Trade Other Embedded derivatives	892 3,561 3,665 5,071 156 13,345	4,515 18,035 18,568 25,686 790 67,594	4,468 6,198 13,770 19,684 926 45,046	4,399 6,186 14,175 15,776 <u>1,077</u> 41,613
<u>Non-current liabilities</u> Loans from banks and others Bonds Liabilities for benefits to employees, net	2,519 8,880 	12,757 44,976 638 60,371	17,093 60,850 	15,748 60,977
<u>Shareholders' equity</u> Share capital Share premium Capital reserve from translation of foreign operation Company shares held by the company Retained earnings (loss)	70 9,988 (90) (1,325) 386 9,029 34,294	352 50,588 (454) (6,711) 1,954 45,729 173,694	352 50,588 (854) (6,643) (677) 42,766 167,341	352 50,588 (648) (6,643) 54 43,703 164,573

(1) See note 1C.

		ronics (1989) (I					
	Condensed consoli For the nine months period ended September 30, 2012	For the nir For the nir period Septem 2012	ne months ended	operations For the three months period ended September 30, 2012	For the three months period ended September 30, 2012 2011		For the year ended December 31, 2011
	(unaudited)	(unau		(unaudited)	(unauc		(audited)
	Convenience translation into Euro (1)	N	<u> </u>	(in thousands) Convenience translation into Euro (1)	(unau	NIS	
Revenues	21,051	106,621	108,394	6,886	34,876	33,094	141,702
Cost of revenues	15,696	79,498	78,707	5,411	27,405	23,542	102,719
Gross profit	5,355	27,123	29,687	1,475	7,471	9,552	38,983
Development expenses, net Selling & marketing expenses General & administrative expenses	749 2,438 1,211	3,792 12,351 6,135	1,909 10,349 6,022	233 786 435	1,182 3,981 2,201	691 3,701 1,882	2,991 14,091 8,201
Operating profit	957	4,845	11,407	21	107	3,278	13,700
Financing income Financing expenses	664 1,246	3,368 6,313	2,599 7,317	492 476	2,489 2,411	624 3,595	2,633 8,400
Profit for the period	375	1,900	6,689	37	185	307	7,933
Profit per 1 ordinary share NIS 0.02 par value:							
Basic Profit per 1 ordinary share	0.037	0.188	0.662	0.003	0.018	0.030	0.786
Diluted profit per 1 ordinary share	0.037	0.188	0.659	0.003	0.018	0.030	0.782

Unitropics (1989) (B"G) Ltd

(1) See note 1C.

	For the nine months period ended September 30,	For the nin period Septem	ended	For the three months period ended September 30,	For the three months period ended September 30,		For the year ended December 31,
	2012	2012	2011	2012	2012	2011	2011
	(unaudited)	(unauc	lited)	(unaudited)	(unaudited)		(audited)
				<u>(in thousands)</u>			
	Convenience translation into Euro (1)	NI	8	Convenience translation into Euro (1)		NIS	
Profit for the period	375	1,900	6,689		185	307	7,933
Other comprehensive income (loss)							
Actuarial loss Translation of foreign operation Other comprehensive income (loss) for the period	<u>38</u> 38_3838_3838_38_38_3838_38_38_3838_38_38_3838_38_38_38	<u> </u>	<u>322</u> 322	(12)	(61) (61)	<u> </u>	(513) 528 15
Comprehensive income for the period	413	2,094	7,011	25	124	970	7,948

Unitronics (1989) (R"G) Ltd. Condensed consolidated interim statement of comprehensive income

(1) See note 1C.

Unitronics (1989) (R"G) Ltd. Condensed consolidated interim statement of Changes in Equity

	Share capital	Share premium	Capital reserve from translation of foreign operation	Company shares held by the company	Retained earnings (loss)	Total
			<u>NIS in</u>	thousands		
Balance at January 1, 2011 (audited) Purchase of company shares	352	50,588	(1,176)	(6,239)	(7,366)	36,159
by the company Comprehensive income for the year	-	-	528	(404)	7,420	(404) 7,948
Balance at December 31, 2011					7,420	7,540
(audited) Purchase of company shares	352	50,588	(648)	(6,643)	54	43,703
by the company	-	-	-	(68)	-	(68)
Comprehensive income for the period	-	-	194	- (0.711)	1,900	2,094
Balance at September 30, 2012 (unaudited)	352	50,588	(454)	(6,711)	1,954	45,729
Balance at January 1, 2011 (audited) Purchase of company shares	352	50,588	(1,176)	(6,239)	(7,366)	36,159
by the company	-	-	-	(404)	-	(404)
Comprehensive income for the period	-	-	322	-	6,689	7,011
Balance at September 30, 2011 (unaudited)	352	50,588	(854)	(6,643)	(677)	42,766
Balance at July 1, 2012 (unaudited) Purchase of company shares	352	50,588	(393)	(6,643)	1,769	45,673
by the company	-	-	-	(68)	-	(68)
Comprehensive income for the period	-		(61)		185	124
Balance at September 30, 2012 (unaudited)	352	50,588	(454)	(6,711)	1,954	45,729
Balance at July 1, 2011 (unaudited) Comprehensive income for the period	352	50,588	(1,517) 663	(6,643)	(984) 307	41,796 970
Balance at September 30, 2011 (unaudited)			005			970
	352	50,588	(854)	(6,643)	(677)	42,766
	<u>Conv</u>	enience tra	anslation into	Euro in thous	ands (unaudit	ed) (1)
Balance at December 31, 2011	70	9,988	(128)	(1,312)	11	8,629
Purchase of company shares						
by the company	-	-	-	(13)	-	(13)
Comprehensive income for the period	-		38		375	413
Balance at September 30, 2012	70	9,988	(90)	(1,325)	386	9,029

(1) See note 1C.

Unitronics (1989) (R"G) Ltd. Condensed consolidated interim statement of Cash Flows							
	For the nine months period ended September 30,	period Septerr		For the three months period ended September 30,	For the thre period Septem	ended ber 30,	For the year ended December 31,
	2012	2012	2011	2012	2012	2011	2011
	(unaudited)	(unau	dited)	(unaudited)	(unau	idited)	(audited)
	Convenience translation into Euro (1)	Ν	IS	<u>(in thousands)</u> Convenience translation into Euro (1)		NIS	
Cash flows - operating activities							
Profit for the period Adjustments necessary to show the cash flows - operating	375	1,900	6,689	37	185	307	7,933
activities (Appendix A)	3,118	15,794	(8,263)	2,517	12,753	(1,584)	(2,034)
Cash flows provided by (used in) operating activities	3.493	17.694	(1,574)	2,554	12.938	(1.277)	5.899
<u>Cash flows - investing activities</u> Sale (Purchase) of marketable securities, net Purchase of property and equipment	246 (161)	1,249 (817)	(18,512) (20,108)	76 (64)	385 (327)	(4,413) (19,139)	(18,504) (20,454)
Investment in restricted cash Investment in long-term deposits	(13)	(65)	(3,215)	(7)	(35)	(25) (11)	(3,215)
Repayment of long-term deposits	(13)	(83)	(58) 21	(7)	(33)	(11)	(58) 21
Investment in intangible assets	(1,946)	(9,855)	(8,881)	(640)	(3,241)	(3,493)	(12,618)
Cash flows used in investing activities	(1,863)	(9,435)	(50,753)	(625)	(3,168)	(27,073)	(54,828)
Cash flows - financing activities							
Receiving of long-term loans	-	-	4,907	-	-	4,907	4,907
Repayment of long-term loans	(651)	(3,298)	(3,271)	(219)	(1,108)	(1,105)	(4,382)
Bonds issue	-	-	53,903	-	-	-	53,903
Repayment of bonds Purchase of company shares by the company	(1,234) (13)	(6,251) (68)	(6,167) (404)	(1,234) (13)	(6,251) (68)	(6,167)	(6,167) (404)
Cash flows provided by (used in) financing activities	(1,898)	(9,617)	48,968	(1,466)	(7,427)	(2,365)	47,857
Translation differences in respect of foreign operation							
cash balances	(*) -	<u> </u>	45	(10)	(50)	178	83
Change in cash and cash equivalents for the period	(268)	(1,357)	(3,314)	453	2,293	(30,537)	(989)
Cash and cash equivalents at beginning of period	3,251	16,467	17,456	2,530	12,817	44,679	17,456
Cash and cash equivalents at end of period	2,983	15,110	14,142	2,983	15,110	14,142	16,467

(*) Less than 1,000 Euro. (1) See note 1C.

Unitronics (1989) (R"G) Ltd. Condensed consolidated interim statement of Cash Flows							
	For the nine months period ended September 30,	For the nir period Septem	ne months ended	For the three months period ended September 30,	For the three months period ended September 30,		For the year ended December 31,
	2012	2012	2011	2012	2012	2011	2011
	(unaudited)	(unau	dited)	(unaudited)	(unaud	lited)	(audited)
	Convenience translation into Euro (1)	N	IS	(in thousands) Convenience translation into Euro (1)		NIS	
<u>Appendix A</u> - Adjustments necessary to show the cash flows - operating activities							
Depreciation and amortization Profit (loss) from marketable securities, net Change in liabilities for benefits to	918 (182)	4,649 (919)	4,850 991	299 (206)	1,512 (1,042)	1,912 739	7,046 1,061
employees, net Reevaluation of restricted cash Reevaluation of long-term loans and bonds Reevaluation of embedded derivatives	21 (11) 354 (184)	106 (55) 1,792 (933)	3 (47) 2,666 (3,126)	1 (4) 180 (134)	5 (18) 912 (677)	(25) (26) 1,019 (382)	436 (66) 2,233 (2,894)
Decrease (increase) in accounts receivable - trade Decrease (increase) in accounts receivable - other Decrease (increase) in inventory Decrease (increase) in inventory - work in progress Increase (decrease) in accounts payable - trade Increase (decrease) in accounts payable - other	325 (110) (573) (260) 868 <u>1,952</u> 3,118	1,650 (558) (2,903) (1,316) 4,395 <u>9,886</u> 15,794	(8,364) 201 10,159 377 (11,984) (3,989) (8,263)	1,108 (383) (494) 2 395 1,753 2,517	5,610 (1,939) (2,500) 10 2,000 8,880 12,753	(3,215) 430 4,685 230 (1,480) (5,471) (1,584)	(3,200) (860) 13,580 107 (11,581) <u>(7,896)</u> (2,034)
Appendix B - Non-cash operations Bonds issue expenses			30		-		30
Appendix C - Additional information on cash flows regardin Cash paid during the period for:	g operating activities	<u>.</u>					
Interest	885	4,483	3,513	428	2,170	2,675	3,433
Taxes on income	16	81	81	5	27	27	108
Cash received during the period for: Interest and dividend	223	1,127	994	34	171	228	1,444

Unitronics (1989) (R"G) Ltd. Notes to the Financial Statements

Note 1 - General

- A. These financial statements have been prepared in a condensed format as at September 30, 2012, and for the nine and three months periods then ended ("consolidated interim financial statements"). These financial statements should be read in conjunction with the Company's audited annual financial statements and accompanying notes as at December 31, 2011 and for the year then ended.
- B. Following are data regarding the Israeli CPI and the exchange rate of the U.S. dollar and the Euro:

As of	Israeli CPI	Exchange rate of 1 U.S. dollar	Exchange rate of 1 Euro
	Points (*)	NIS	NIS
September 30, 2012	220.84	3.912	5.0649
September 30, 2011	216.27	3.712	5.0437
December 31, 2011	216.27	3.821	4.9381
Change during the period	%	%	%
Nine month ended September 30, 2012	2.11	2.38	2.57
Nine month ended September 30, 2011	2.17	4.59	6.45
Three month ended September 30, 2012	1.14	(0.28)	2.67
Three month ended September 30, 2011	-	8.70	2.01
For the year ended December 31, 2011	2.17	7.66	4.23

(*) The index on an average basis of 1993 = 100.

C. Convenience translation in EURO

For the convenience of the reader, the NIS amounts for the last reported period have been translated in EURO by dividing each NIS amount by the representative rate of exchange of the EURO as at September 30, 2012 (EURO 1 = NIS 5.0649).

The translated EURO amounts presented in these financial statements should not be construed as representing amounts receivable or payable in EURO unless otherwise indicated.

Note 2 - Significant Accounting Policies

A. The interim consolidated financial statements are prepared in accordance with generally accepted accounting principles for the preparation of financial statements for interim periods as set forth in IAS 34 – "Financial reporting for interim periods" including the requirements of disclosure under Chapter D of the Israeli Securities Regulations (Periodic and Immediate Reports) – 1970.
The arguing for interim periods and the mathematical statements of accounting under Chapter D of the Israeli Securities Regulations (Periodic and Immediate Reports) – 1970.

The significant accounting principles and the methods of calculation which were implemented in the preparation of the interim financial statements are identical to those used in the preparation of the last annual financial statements, apart from those mentioned in clause b below.

B. Initial implementation of new IFRS

IFRS 7 - Financial instruments: Disclosures

Since 1 January 2012 the Company applies the amendment to IFRS 7 (hereinafter: "the Amendment"), which deals with new disclosure extensive requirements for eliminating financial assets and disclosure requirements in cases where anomalies transfers are made around the time of reporting. The purpose of the amendment is to help users of financial statements to assess the exposure risks for transfers of financial assets and the effect of these risks on the company's financial position. The amendment increases the transparency of reporting of transfer transactions, and in particular of financial asset securitization transactions. Amendment applied prospectively. Amendment was not a significant effect on the interim financial statements disclosures of the company.

Unitronics (1989) (R"G) Ltd. Notes to the Financial Statements

Note 2 - Significant Accounting Policies (cont'd)

C. <u>Disclosure of new IFRS during the period prior to their implementation</u>

For information about standards, interpretations and amendments to standards listed below, see Note 2 w to the consolidated financial statements of the Company as at December 31, 2011.

- a. IFRS 10 Consolidated Financial Statements
- b. IAS 27R Separate Financial Statements
- c. IFRS 12 Disclosure regarding rights in other entities
- d. IFRS 13 Measurement of Fair Value
- e. IAS 19 (Amended) Employee Benefits
- f. IAS 1 Presentation of Financial Statements.
- g. IFRS 9 Financial Instruments.

Note 3 - Events in the reported period

A. In March 2012 the Board of Directors has approved adoption of a plan to purchase additional ordinary shares of the Company in an amount not to exceed NIS 2 million, replaces the company's previous plan in which the balance of its non-exploited expired. This program was valid until June 30, 2012.

In May 2012 the Board of Directors has approved adoption of a plan to purchase additional ordinary shares of the Company in an amount not to exceed NIS 2 million, replaces the company's previous plan in which the balance of its non-exploited expired. This program was valid until September 30, 2012.

In September 2012 the Board of Directors has approved adoption of a plan to purchase additional ordinary shares of the Company in an amount not to exceed NIS 2 million, replaces the company's previous plan in which the balance of its non-exploited expired. This program is valid until December 31, 2012.

After the balance sheet date, in November 2012 the Board of Directors has approved adoption of a plan to purchase additional ordinary shares of the Company in an amount not to exceed NIS 2 million, replaces the company's previous plan in which the balance of its non-exploited expired. This program is valid until March 31, 2013.

In the reported period the company purchased 11,535 of the company shares at a sum of NIS 68 thousands.

As at September 30, 2012, the Company holds 1,605,432 shares, representing about 13.75% of the issued share capital of the Company, purchased in an amount of NIS 6,711 thousand (As at December 31, 2011, the Company held 1,593,897 shares, representing about 13.65% of the issued share capital of the Company, purchased in an amount of NIS 6,643 thousand).

- B. In July 2012 the Company approved the concentration of the Systems segment and / or Parking Solutions segment in the U.S. and / or North American in a subsidiary (fully owned) established for this purpose. At the reporting date, the subsidiary established but not yet activated.
- C. On August 31, 2012 105,000 options, that were issued in April 2007 to a former employee of the Company, were expired without being exercised.

Unitronics (1989) (R"G) Ltd. Notes to the Financial Statements

Note 4 - Business segments

A. The Group defined the Company's CEO who makes the strategic decisions as the chief operating decision maker, of the Group. The CEO reviews the internal reports of the Group in order to evaluate performance and allocate recourses and determines the operating segments based on these reports.

The CEO examines the segments operating performance on the basis of measuring operating income, this measurement basis is not affected by one time expenses in the operating segments, such as the costs of structural change and an impairment in the value of assets, where the impairment in value results from a single one time event. Interest revenues and expenses are not included in the results in each of the operating segments examined by senior management.

Unitronics (1989) (R"G) Ltd. Notes to the Financial Statement

Note 4 - Business segments (cont'd)

В.

The company and its subsidiaries operate in two main business segments. - Programmable Logic Controllers systems (hereinafter "The products segment"). - System integration projects (hereinafter "The system integration projects segment").

	For the nine months period ended September 30, September 30,		For the three months period ended September 30,	For the thre period Septemb	ended	For the year ended December 31,		
	2012	2012	2011	2012	2012	2011	2011	
	(unaudited)	(unauc	dited)	(unaudited)	(unaud	lited)	(audited)	
				<u>(in thousands)</u>				
	Convenience translation into Euro (1)	NI	S	Convenience translation into Euro (1)		NIS		
C. Revenues								
Products System integration projects Other Total revenues	13,895 7,067 89 21,051	70,376 35,795 <u>450</u> 106,621	66,372 41,717 <u>305</u> 108,394	4,670 2,189 	23,650 11,088 138 34,876	21,673 11,295 126 33,094	89,213 52,104 <u>385</u> 141,702	
D. Segment results								
Products System integration projects Other Unallocated corporate expenses	4,261 (904) (217) (2,183)	21,584 (4,580) (1,101) (11,058)	20,767 1,051 54 (10,465)	1,418 (569) (99) (729)	7,183 (2,880) (501) (3,695)	6,657 164 82 (3,625)	27,840 1,104 (61) (15,183)	
Operating profit	957	4,845	11,407	21	107	3,278	13,700	
Unallocated financing income (expenses), net	(582)	(2,945)	(4,718)	16	78	(2,971)	(5,767)	
Profit for the period (1) See note 1C.	375	1,900	6,689	37	185	307	7,933	

(1) See note 1C.
UNITRONICS (1989) (R"G) LTD.

Financial data from the interim consolidated financial statements attributed to the company itself

September 30 ,2012

(Unaudited)

Amit, Halfon



To the shareholders of Unitronics (1989) (R"G) Ltd.

Re: <u>Special review report on separate interim financial information under Regulation 38D to the Israeli</u> Securities Regulations (Periodic and Immediate Reports)- 1970

Introduction

We reviewed the separate interim financial information presented under Regulation 38D to the Israeli Securities Regulations (Periodic and Immediate Reports) - 1970 of Unitronics (1989) (R"G) Ltd. (hereinafter – "the Company") as at September 30, 2012 and for the periods of nine and three months then ended. The separate financial information is in the responsibility of the Company's Board of Directors and Management. Our responsibility is to express a conclusion on the separate interim financial information for the interim periods, based on our review.

We did not review the separate interim financial information of an affiliated company which the investment in it amount to NIS 372 thousands as at September 30, 2012 and which the company's share of its loss amount to NIS 1,202 thousands and NIS 416 thousands for the periods of nine and three months then ended. The condensed financial information for the interim periods of that company were reviewed by other auditors whose review report was furnished to us and our conclusion, to the extent that they relate to financial information for that company, are based on the review report of the other auditors.

Scope of the review

We prepared our review in accordance with Review Standard No. 1 of the Institute of Certified Public Accountants in Israel "Review of financial information for interim periods prepared by the entity's auditor". The review of the financial information for interim periods comprises clarifications, mainly with the people responsible for financial and accounting matters, and from adopting analytical and other review procedures. A review is more limited in scope to a much larger extent than an audit performed in accordance with generally accepted auditing standards, and therefore does not enable us to be certain that we will know of all the significant matters which could have been identified in an audit. Consequently, we are not issuing an audit opinion.

Conclusion

Based on our review, and on the review report of the other auditors, nothing came to our notice which would cause us to think that the above separate interim financial information is not prepared, in all significant aspects, in accordance with regulation 38D of the Israeli Securities Regulations (Periodic and Immediate Reports) - 1970.

Amit, Halfon Certified Public Accountants (Israel)

Ramat Gan, November 22, 2012

16 Aba Hillel Silver St. Ramat-Gan 52506 Israel Tel: +972-3-6123939 Fax: +972-3-6125030 e-mail: office@ahcpa.co.il

Amit, Halfon is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms.

Assets and liabilities included in the interim consolidated financial statements attributed to the company

	September 30, 2012	September 30, 2012	September 30 2011	December 31, 2011		
	(unaudited)	(unauc	(unaudited)			
	Convenience	<u>(in thou</u>	sands)			
	translation into Euro (1)		NIS			
Current assets						
Cash and cash equivalents	2,242	11,353	12,563	14,211		
Restricted cash	659	3,336	3,262	3,281		
Marketable securities Accounts receivable -	7,088	35,899	36,307	36,229		
Trade	2,392	12,118	19,238	14,289		
Other	489	2,477	936	1,969		
Accounts receivable - other -						
subsidiaries	2,555	12,942	6,238	6,825		
Embedded derivatives Inventory	132 3,505	666 17,752	101 18,485	20 15,115		
Inventory - work in progress	1,553	7,867	7,013	7,243		
	20,615_	104,410	52,011	99,182		
Non-current assets						
Assets less liabilities associated with			004	000		
subsidiaries Long-term deposits	- 39	- 196	284 353	830 264		
Property and equipment, net	7,844	39,727	40,387	40,301		
Intangible assets, net	5,740	29,077	21,643	23,198		
	13,623	69,000	62,667	64,593		
	34,238	173,410	166,810	163,775		
Haim Shani Chairman of the Board of Directors and C.E.O.	Tzvi Livne Director	Yair Itsc Chief Financ				

Approved: November 22, 2012.

(1) See note 1C.

Assets and liabilities included in the interim consolidated financial statements attributed to the company

	September 30, 2012	September 30, 2012	September 30, 2011	December 31, 2011
	(unaudited)	(unau	dited)	(audited)
	Convenience translation into Euro (1)	<u>(in thou</u>	<u>ısands)</u> NIS	
<u>Current liabilities</u> Current maturities of long-term loans Current maturities of bonds Accounts payable - Trade Other Embedded derivatives	892 3,561 3,578 4,752 156 12,939	4,515 18,035 18,121 24,073 790 65,534	4,468 6,198 13,660 19,263 926 33,849	4,399 6,186 13,880 15,273 1,077 40,815
<u>Non-current liabilities</u> Liabilities less assets associated with subsidiaries Loans from banks and others Bonds Liabilities for benefits to employees, net	350 2,519 8,880 521 12,270	1,776 12,757 44,976 2,638 62,147	17,093 60,850 1,586 79,529	15,748 60,977
<u>Shareholders' equity</u> Share capital Share premium Capital reserve from translation of foreign operation Company shares held by the company Retained earnings (loss)	70 9,988 (90) (1,325) <u>386</u> <u>9,029</u> 34,238	352 50,588 (454) (6,711) 1,954 45,729 173,410	352 50,588 (854) (6,643) (677) 42,766 166,810	352 50,588 (648) (6,643) 54 43,703 163,775

(1) See note 1C.

Revenues and expenses included in the interim consolidated financial statements attributed to the company For the nine For the three For the three For the nine months For the year months months months period ended period ended period ended period ended ended September 30, September 30, September 30, September 30, December 31, 2012 2012 2011 2012 2012 2011 2011 (unaudited) (unaudited) (unaudited) (unaudited) (audited) (in thousands) Convenience Convenience translation translation NIS NIS into Euro (1) into Euro (1) Revenues 16,278 82,447 89.079 5.275 26,717 26,232 116,182 Revenues from subsidiaries 3.688 18,678 14.014 1.316 6.667 5,430 18,248 Total revenues 19.966 101,125 103,093 6,591 33,384 31,662 134,430 Cost of revenues 15,531 78,662 77,700 5,361 27,152 23,596 101,143 Gross profit 4,435 22,463 25,393 1,230 6,232 8,066 33,287 Development expenses, net 583 2,953 170 691 2,857 1,909 862 Selling & marketing expenses 1,295 6,559 5,889 403 2,043 1,928 8,045 General & administrative expenses 1,607 896 4,540 4,926 317 1,454 6,610 General & administrative expenses to subsidiaries 560 471 50 250 204 111 618 Other income 11 ---1,550 7,851 12,198 290 1,470 3,789 15,168 Operating profit 653 2.599 492 2.489 624 2.633 Financing income 3.307 Financing expenses 1,275 6,459 7,180 536 2,714 3,356 8,154 Profit after finance. net 928 4.699 7.617 246 1,245 1.057 9.647 The Company's share of subsidiaries losses (553) (2,799)(928) (209)(1,060)(750) (1,714)Profit for the period attributed 375 37 to the company's shareholders 1,900 6,689 185 307 7,933

Unitronics (1989) (R"G) Ltd.

(1) See note 1C.

Comprehensive income included in the interim consolidated financial statements
attributed to the company

	atti		company					
	For the nine months period ended September 30,	period	ne months ended nber 30,	For the three months period ended September 30,	For the mon period Septeml	ths ended	For the year ended December 31,	
	2012	2012	2011	2012	2012	2011	2011	
	(unaudited)	inaudited) (unaudited)		(unaudited)	(unaudited)		(audited)	
				<u>(in thousands)</u>				
	Convenience translation into Euro (1)	N	lis	Convenience translation into Euro (1)		NIS		
Profit for the period attributed to the company's shareholders	375	1,900	6,689		185	307	7,933	
<u>Other comprehensive income (loss)</u> Actuarial loss Translation of foreign operation Other comprehensive income (loss) for the period	<u>38</u> 38_3838_38	<u> </u>	<u> </u>	(12)(12)	(61)	<u> </u>	(513) 528 15	
Comprehensive income for the period attributed to the company's shareholders	413	2,094	7,011	25	124	970	7,948	

Cash Flows included in the interim consolidated financial statements

		attributed to th	e company	For the three	_		
	For the nine months period ended September 30,	nine months For the nine months period ended period ended			For the thr period Septem	For the year ended December 31,	
	2012	2012	2011	2012	2012	2011	2011
	(unaudited)	(unau	udited)	(unaudited)	(unau	udited)	(audited)
				<u>(in thousands)</u>			
	Convenience translation into Euro (1)	Ν	IIS	Convenience translation into Euro (1)		NIS	
Cash flows - operating activities							
Profit for the period attributed to the company's							
shareholders	375	1,900	6,689	37	185	307	7,933
Adjustments necessary to show the cash flows -	0.704	10.005	(7.407)	0.007	10.010	(010)	(500)
operating activities (Appendix A)	3,731	18,895	(7,107)	2,687	13,612	(818)	(502)
Cash flows provided by (used in) operating activities of the company	4,106	20,795	(418)	2,724	13,797	(511)	7,431
Cash flows used in operating activities	4,100	20,700	(410)	2,127	10,707	(011)	7,101
from transactions with subsidiaries	(1,208)	(6,117)	(1,801)	(558)	(2,825)	(462)	(3,388)
Cash flows provided by (used in) operating activities	2,898	14,678	(2,219)	2,166	10,972	(973)	4,043
Cash flows - investing activities							
Sale (Purchase) of marketable securities, net	246	1,249	(18,512)	76	385	(4,413)	(18,504)
Purchase of property and equipment	(114)	(576)	(20,009)	(57)	(292)	(19,100)	(20,314)
Investment in restricted cash	-	-	(3,215)	-	-	(25)	(3,215)
Investment in long-term deposits	(13)	(65)	(58)	(7)	(35)	(11)	(58)
Repayment of long-term deposits	11	53	21	10	50	8	21
Investment in intangible assets	(1,694)	(8,580)	(8,881)	(546)	(2,764)	(3,493)	(12,087)
Cash flows used in investing activities	(1,564)	(7,919)	(50,654)	(524)	(2,656)	(27,034)	(54,157)
Cash flows - financing activities							
Repayment of long-term loans	(651)	(3,298)	(3,271)	(219)	(1,108)	(1,105)	(4,382)
Receiving of long-term loans	-	-	4,907	-	-	4,907	4,907
Bonds issue	-	-	53,903	-	-	-	53,903
Repayment of bonds	(1,234)	(6,251)	(6,167)	(1,234)	(6,251)	(6,167)	(6,167)
Purchase of company shares by the company	(13)	(68)	(404)	(13)	(68)		(404)
Cash flows provided by (used in) financing activities	(1,898)	(9,617)	48,968	(1,466)	(7,427)	(2,365)	47,857
Change in cash and cash equivalents for the period	(564)	(2,858)	(3,905)	176	889	(30,372)	(2,257)
Cash and cash equivalents at beginning of period	2,806	14,211	16,468	2,066	10,464	42,935	16,468
Cash and cash equivalents at end of period	2,242	11,353	12,563	2,242	11,353	12,563	14,211

Cash Flows included in the interim consolidated financial statements attributed to the company

	For the nine months period ended September 30,	For the nine months period ended September 30,		For the three months period ended September 30,	For the thre period Septemb	For the year ended December 31,	
	2012	2012	2011	2012	2012	2011	2011
	(unaudited)	(unau	dited)	(unaudited)	(unaud	lited)	(audited)
	Convenience translation into Euro (1)	translation		(in thousands) Convenience translation into Euro (1)			
<u>Appendix A</u> - Adjustments necessary to show the cash flows - operating activities							
The Company's share of subsidiaries losses	553	2,799	928	209	1,060	750	1,714
Depreciation and amortization	905	4,581	4,808	294	1,487	1,895	6,989
Loss(profit) from marketable securities, net	(182)	(919)	991	(206)	(1,042)	739	1,061
Capital gain	-	-	-	-	-	-	(11)
Change in liabilities for benefits to employees, net	21	106	3	1	5	(25)	436
Reevaluation of restricted cash	(11)	(55)	(47)	(4)	(18)	(26)	(66)
Reevaluation of long-term loans and bonds	354	1,792	2,666	180	912	1,019	2,233
Reevaluation of embedded derivatives	(184)	(933)	(3,126)	(134)	(677)	(382)	(2,894)
Decrease (increase) in accounts receivable - trade	429	2,171	(7,755)	1,052	5,326	(3,010)	(2,806)
Decrease (increase) in accounts receivable - other	(85)	(428)	222	(354)	(1,795)	403	(722)
Decrease (increase) in inventory	(521)	(2,637)	9,813	(455)	(2,306)	4,570	13,183
Decrease (increase) in inventory - work in progress	(123)	(624)	448	25	129	301	218
Increase (decrease) in accounts payable - trade	837	4,241	(12,030)	380	1,929	(1,483)	(11,810)
Increase (decrease) in accounts payable - other	1,738	8,801	(4,028)	1,699	8,602	(5,569)	(8,027)
	3,731	18,895	(7,107)	2,687	13,612	(818)	(502)
Appendix B - Non-cash operations							
Bonds issue expenses			30				30
Transfer of intangible assets against capital							117
issue in a subsidiary	-						
Capital note to subsidiary	-	-	-		-		1,000
(1) See note 1C							

(1) See note 1C.

Additional information

Note 1 - General

- A. These separate interim financial information have been prepared in accordance with regulation 38D of the Israeli Securities Regulations (Periodic and Immediate Reports) 1970 and do not includes all the information required in regulation 9C and the 10th addition of the Israeli Securities Regulations (Periodic and Immediate Reports), 1970 about separate financial information of the company. These separate interim financial information should be read in with the Company's audited annual separate financial information as at December 31, 2011 and for the year then ended, and with the condensed consolidated interim financial statements as at September 30, 2012.
- B. Consolidated companies defined in Note 1D to the consolidated financial statements as at December 31, 2011.
- C. Convenience translation in EURO

For the convenience of the reader, the NIS amounts for the last reported period have been translated into EURO by dividing each NIS amount by the representative rate of exchange of the EURO as at September 30, 2012 (EURO 1 = NIS 5.0649).

The translated EURO amounts presented in these financial statements should not be construed as representing amounts receivable or payable in EURO unless otherwise indicated.

<u>Chapter D - Quarterly Report on Effectiveness of Internal Control over</u> <u>Financial Reporting and Disclosure</u>

- a. Quarterly report on effectiveness of internal control over financial reporting and disclosure, pursuant to Regulation 38c(a) of Securities Law Regulations (Periodic and Immediate Reports), 1970 (the "Regulations")
- b. Certification by CEO pursuant to Regulation 38c(d)(1) of the regulations
- c. Certification by CFO pursuant to Regulation 38c(d)(2) of the regulations

Following is the Quarterly Report on Effectiveness of Internal Control Over Financial Reporting and Disclosure, pursuant to Regulation 38c(a) of the Regulations:

The Management, supervised by the Board of Directors of UNITRONICS (1989) (R"G) Ltd. (the "Corporation") is responsible to set and maintain proper internal control over financial reporting and disclosure by the corporation.

For this matter, the Management consists of: HAIM SHANI, Company CEO BAREKET SHANI, Deputy CEO EYAL SABAN, VP YAIR ITZKOVICH, CFO

Internal control over financial reporting and disclosure consists of existing controls and procedures of the Corporation, designed by the general manager and most senior financial officer, or under their supervision, or by those acting in said capacities, under supervision of the Corporation's Board of Directors, which are to provide reasonable certainty with respect to reliability of financial reporting and preparation of reports pursuant to statutory provisions, and to ensure that information which the Corporation is required to disclose in reports issued pursuant to statutory provisions is accumulated, processed, summarized and reported on schedule and in the format prescribed by Law.

Internal control includes, *inter alia*, controls and procedures which are designated to ensure that information which the Corporation is required to disclose, is accumulated and submitted to corporate's Management, including to the general manager and to the most senior financial officer, or to those acting in said capacities, in order to enable decisions to be made at the appropriate time with regard to the required disclosure.

Due to structural limitations, internal control over financial reporting and disclosure is not designed to provide absolute certainty that misrepresentation or omission of information on the reports would be avoided or discovered.

In the Quarterly Report on The Effectiveness of Internal Control Over Financial Reporting and Disclosure that was attached to the quarterly report for the period ended on June 30, 2012 (hereinafter - the "Last Quarterly Report on Internal Control"), the internal control system in the company was resolved as effective.

Until the reporting date, no event or matter have been brought to the attention of the board of directors and the Management, which could change the assessment of effectiveness of internal control, as it was resolved in the Last Quarterly Report on Internal Control.

As of the date of this report, based on the Last Quarterly Report on Internal Control, and based on information brought to the attention of the board of directors and the Management as stated above, the internal control is effective;

Certification by CEO pursuant to Regulation 38c(d)(1) of the regulations:

I, HAIM SHANI, certify that:

- 1. I have reviewed the periodic report of UNITRONICS (1989) (R"G) Ltd. (the "Corporation") for the third quarter of 2012 (the "Report").
- 2. To the best of my knowledge, the Report is free of any misrepresentation of material fact and is not lacking any representation of material fact required for the representations made therein not to be misleading in reference to the period covered by the Report, under the circumstances in which they were made.
- 3. To the best of my knowledge, as of the dates and for the periods to which the Report refers, the financial statements and other financial information included in the Report, properly reflect, in all material aspects, the financial standing, operating results and cash flows of the Corporation.
- 4. Based on my most current assessment of the internal control over financial reporting and disclosure, I have disclosed to the Corporation's Independent Auditor, the Board of Directors and the Audit Committee of the Corporation's Board of Directors:
 - a. All significant faults and material weaknesses in installation and operation of the internal control over financial reporting and disclosure, which may reasonably impact the Corporation's capacity to accumulate, process, summarize or report financial information, in a manner which may cast doubt over the reliability of the financial reporting and preparation of the financial statements, pursuant to statutory provisions; and -
 - b. Any fraud, whether or not material, involving the General Manager or any of the direct reports thereof, or any other involved employees having a significant capacity in the internal control over financial reporting and disclosure;
- 5. I, on my own or with others of the Corporation:
 - a. Have installed controls and procedures, or verified its installation or existence under my supervision, which designed to ensure that material information with regard to the Corporation, including subsidiaries thereof, as defined in Securities Regulations (Annual financial statements), 2010, is brought to my attention by others at the Corporation and its subsidiaries, and specifically during the period of preparation of the Report; and -
 - b. Have installed controls and procedures or verified its installation or existence under my supervision, which designed to reasonably ensure the reliability of financial reporting and preparation of the financial statements pursuant to statutory provisions, including pursuant to generally-accepted accounting principles;
 - c. No event or matter that occurred during the period between the last reporting date (quarterly or periodically, as the case may be) and this reporting date which could change the conclusion of the board of directors and the management, regarding the effectiveness of internal control over financial reporting and the company's disclosure, has been brought to my attention.

The foregoing shall not derogate from any of my statutory responsibility, or that of any other person.

November 22, 2012

HAIM SHANI, CEO

Certification by CFO pursuant to Regulation 38c(d)(2) of the regulations

- I, YAIR ITZKOVICH, certify that:
- 1. I have reviewed the interim financial statements and other financial information included in the report for interim periods report of UNITRONICS (1989) (R"G) Ltd. (the "Corporation") for the third quarter of 2012 (the "**Report**" or the "**Report for Interim Periods**").
- 2. To the best of my knowledge, the interim financial statements and other financial information included in the Report for Interim Periods is free of any misrepresentation of material fact and is not lacking any representation of material fact required for the representations made therein, not to be misleading in reference to the period covered by the Report under the circumstances in which they were made.
- 3. To the best of my knowledge, as of the dates and for the periods to which the Report refers to, the interim financial statements and other financial information included in the Report for Interim Periods properly reflect, in all material aspects, the financial standing, operating results and cash flows of the Corporation.
- 4. Based on my most current assessment of the internal control over financial reporting and disclosure, I have disclosed to the Corporation's Independent Auditor, Board of Directors and Audit Committee of the Corporation's Board of Directors,:
 - a. All significant faults and material weaknesses in installation and operation of the internal control over financial reporting and disclosure, as relevant to the financial statements and other financial information included in the Reports, which may reasonably impact the Corporation's capacity to accumulate, process, summarize or report financial information in a manner which may cast doubt over the reliability of financial reporting and preparation of financial statements pursuant to statutory provisions; and-
 - b. Any fraud, whether or not material, involving the General Manager or any of the direct reports thereof, or any other involved employees having a significant capacity in the internal control over financial reporting and disclosure;
- 5. I, on my own or with others at the Corporation:
 - a. Have installed controls and procedures or verified its installation or existence under our supervision, designed to ensure that material information with regard to the Corporation, including subsidiaries thereof, as defined in Securities Regulations (Annual financial statements), 2010, is brought to my attention by others at the Corporation and its subsidiaries, specifically during the period of preparation of the Report; and-
 - b. Have installed controls and procedures or verified its installation or existence under my supervision, designed to reasonably ensure the reliability of financial reporting and preparation of the financial statements pursuant to statutory provisions, including pursuant to generally-accepted accounting principles;
 - c. No event or matter, which could change, to my opinion the conclusion of the board of directors and the management, regarding the effectiveness of

internal control over financial reporting and the company's disclosure that occurred during the period between the last reporting date (quarterly or periodic, as the case may be) and this reporting date was brought to my attention

The foregoing shall not derogate from my statutory responsibility, or that of any other person.

November 22, 2012

YAIR ITZKOVICH, CFO

Fair Value Valuation of Embedded Derivatives

Valuation Date: 30/09/2012

Limitation Conditions

The document was prepared solely for the management of Unitronics ltd. (Hereinafter: the "**Management**", "**Unitronics**" or the "**Company**") for the purposes stated herein and should not be relied upon for any other purpose. Unless required by law it shall not be provide to any third party without our prior written consent. In no event, regardless of whether consent has been provided, shall we assume any responsibility to any third party to which the report is disclosed or otherwise made available.

In the course of our analysis, we made use of financial and other information and representations provided to us by the Management or its representatives. We assume such information reliable. The more significant sources of this information are identified in the accompanying report. Our conclusions are dependent on such information being complete and accurate in all material respects; however, we have not examined such information and, accordingly, do not express an opinion or any other form of assurance thereon.

While our work has involved an analysis of financial information and accounting records, our engagement does not include an audit in accordance with generally accepted auditing standards of the existing business records of the Company. Accordingly, we assume no responsibility and make no representations with respect to the accuracy or completeness of any information provided by and on behalf of the Management.

Projections relating to future events are based on assumptions, which may not remain valid for the whole of the relevant period. Particularly, projections are based solely on the information that was available on Valuation Dates, and may differ from projections and/or financial results that were made available later on. Consequently, this information cannot be relied upon to the same extent as that derived from audited accounts for completed accounting periods. We express no opinion as to how closely the actual results will correspond to those projected by the Company. The valuation is not a precise science and the conclusions arrived at in many cases will of necessity be subjective and dependent on the exercise of individual judgment. Therefore, there is no indisputable single value and we normally express our opinion on the value as falling within a likely range. However, as purpose requires the expression of a single value, we have adopted a value at the mid-point of our valuation range.

Whilst we consider our value/range of values to be both reasonable and defensible based on the information available to us, others may place a different value on the business.

Excluding gross negligence and malice, Financial Immunities and its employees or any other party acting on its behalf, shall not be liable for any loss or damage whatsoever that the Company may suffer, directly or indirectly, as a result of Financial Immunities services.

Without derogating from the previously mentioned, in any event whatsoever, Financial Immunities liability shall be limited to the amount of fees payable by the Company to Financial Immunities in respect with providing its services for preparing the Project.

The Company will indemnify Financial Immunities against all claims by third parties that arise out of or in connection with the Project and/or services rendered under this agreement

Finally, the results of our valuation do not constitute a Solvency Opinion or a Fairness Opinion, and should not be relied upon as such. Furthermore, the analysis we perform should not be taken to supplant any procedures that the Company should undertake in connection with the transaction.

Financial Immunities has no personal interest in the Company, and its fees are not contingent on the conclusions of this opinion.

Sincerely, Financial Immunities Ltd.

Contents

1. Background	5
2. Methodology	7
3. Calculation Model	7
4. ILS Cash Flow Calculations	8
5. Fair Value Calculations	17
6. Findings	22

Fair Value Valuation of Embedded Derivatives

1. Background

Unitronics Company focuses on the design, development, manufacture, marketing, sale and support of mass production line automation products and realization of logistic systems automation projects. The Company signed an agreement with a customer. Under the terms of the agreement, the Company undertook to accomplish a project expected to generate to the Company future cash flows denominated in euro. As of this moment, EUR does not represent the functional currency either for Unitronics or for the customer. Company's experience with the analogous projects indicates that there exists a reasonable probability for deviation of payment terms from the originally scheduled ones.

The table bellow presents the expected payments as reported by the Company:

Transaction No.	Date of order signing	Inflow in EUR
SO9024592	06/05/2009	€ 10,591,854
SO9024593	06/05/2009,07/12/2009	€ 4,497,003
SO9026013	29/09/2009,11/12/2009,15/01/2010, 24/03/2010	€ 1,440,190
SO9027063	23/12/2009	€ 177,000
SO10027583	04/02/2010	€ 137,458
SO9026912	17/12/2009,13/01/2010	€ 1,671,892
SO10028957	31/05/2010	€ 45,325
SO10029075	10/06/2010	€ 85,748
SO10028772	16/05/2010	€ 1,726,001
SO10029601	28/07/2010	€ 1,158,700
SO10029738	12/08/2010	€ 179,575
SO10030086	19/09/2010	€ 139,421
SO10030459	24/10/2010	€ 48,000
SO10030873	28/11/2010	€ 77,649
SO10030874	28/11/2010	€ 234,260
SO10031217	22/12/2010	€ 21,814
SO10031195	21/12/2010	€ 28,093
SO10030475	25/10/2010	€ 74,817
SO10031025	07/12/2010	€ 41,453
SO10030653	08/11/2010	€ 33,000
SO11033018	16/03/2011	€ 24,179
SO11033017	16/03/2011	€ 32,626
USO1202098	24/05/2012	€ 10,238,123
	Total	€ 32,704,181

	Cumulative	Total	2009		20	10	20	11	2012		
	Actual	Cumulative	Year	2009	Year	2010	Year	2011	Year	2012	
Transaction No.	Amount in EUR as of 30/09/2012	Actual Amount in ILS as of 30/09/2012	Total Expected Amount in ILS	Total Actual Amount in ILS							
SO9024592	€9,003,076	₪46,147,171	₪14,577,321	₪14,746,628	₪29,747,772	₪26,656,597	₪5,237,501	₪4,743,947	回0	0回	
SO9024593	€ 4,497,003	₪22,980,597	₪6,918,719	₪6,875,196	₪11,682,369	₪10,517,110	₪6,191,981	₪5,588,291	回0	回0	
SO9026013	€ 1,296,171	₪6,631,183	₪1,384,069	₪1,395,250	₪5,671,166	₪5,235,933	0回	0回	回0	0回	
SO9027063	€ 177,000	₪906,618	0回	回0	₪719,572	₪683 <i>,</i> 235	₪239,650	₪223,383	回0	0回	
SO10027583	€ 128,537	₪644,729	回0	回0	₪582,058	₪566,248	₪56,001	₪54,827	₪24,760	₪23,654	
SO9026912	€ 1,409,140	₪7,200,670	回0	回0	₪7,077,563	₪6,657,687	₪585,143	₪542,983	回0	0回	
SO10028957	€ 36,260	₪174,423	回0	回0	₪86,233	₪84,613	₪86,335	₪89,811	回0	回0	
SO10029075	€ 85,748	₪428,740	回0	回0	₪280,603	₪302,640	₪116,978	₪126,100	0回	回0	
SO10028772	€ 1,380,801	₪6,844,850	回0	回0	₪4,938,815	₪5,139,187	₪1,572,012	₪1,705,663	回0	回0	
SO10029601	€ 1,158,700	₪5,829,432	回0	回0	₪2,004,760	₪2,011,463	₪3,728,806	₪3,817,969	回0	0回	
SO10029738	€ 163,642	₪821,962	回0	回0	₪773,057	₪796,804	₪24,723	₪25,158	0回	回0	
SO10030086	€ 139,421	₪684,614	回0	回0	回0	回0	₪679,862	₪684,614	0回	回0	
SO10030459	€ 48,000	₪240,000	回0	回0	回0	回0	₪242,487	₪240,000	回0	0回	
SO10030873	€ 77,649	₪377,422	回0	回0	₪189,002	₪182,273	₪170,136	₪176,266	₪18,897	₪18,883	
SO10030874	€ 222,547	₪1,081,679	回0	回0	₪570 <i>,</i> 203	₪549,902	₪513,285	₪531,777	回0	0回	
SO10031217	€ 21,814	₪106,849	回0	回0	回0	回0	回0	0回	₪102,697	₪106,849	
SO10031195	€ 28,093	₪133,000	回0	回0	回0	回0	₪132,855	₪133,000	回0	0回	
SO10030475	€ 59,853	₪294,336	回0	回0	₪244,980	₪237,162	₪56,501	₪57,174	0回	回0	
SO10031025	€ 33,163	₪160,480	回0	回0	回0	回0	₪160,228	₪160,480	回0	0回	
SO10030653	€ 33,000	₪167,134	回0	回0	回0	回0	₪165,701	₪167,134	0回	0回	
SO11033018	€ 24,179	₪120,000	回0	回0	回0	回0	₪119,895	₪120,000	0₪	0回	
SO11033017	€ 32,626	₪161,923	回0	回0	回0	回0	₪161,772	₪161,923	0ھ	0回	
USO1202098	€ 1,919,933	₪9,468,918	回0	回0	回0	回0	回0	0回	₪9,387,758	₪9,468,918	
	€ 21,976,355	₪111,606,730	₪22,880,108	₪23,017,074	₪64,568,155	₪59,620,853	₪20,241,852	₪19,350,499	₪9,534,112	₪9,618,304	

The following table reports the expected inflows in ILS as of the date of agreement signing and the valuation date (30/09/2012):

2. Methodology

An embedded derivative is a derivative that embedded in buy or sales contracts of products or services. In accounting literature, those contracts are also known as "Host Contracts". In Israel, embedded derivatives are often a part of transactions denominated in a currency, which is not the functional currency of a reporting company and/or of transaction counterpart's company (for example, foreign currency derivatives in such transactions as purchases from suppliers, sales to customers, or real estate rent contracts).

According to IAS 39 – "Financial Instruments: Recognition and Management", embedded derivatives have to be separated from host contracts, and treated as separate derivative financial instruments. In particular, embedded derivatives have to be evaluated with respect to their fair value estimated against corresponding profits and losses.

3. Calculation Model

We derive our calculation model from the decision making model. Since the exact date of payment is unknown and there is a probability for a delay, we chose to use the decision tree algorithm.



In accordance with the data obtained from the Company, the probability to each of the scenarios to occur is assumed equal (i. e. 50% probability for each of the scenarios). The following figure illustrates possible implementation of the introduced above model. More specifically, the figure shows that if payment is made at the originally scheduled date, then no delay will be considered. In contrast, if the payment has not been made on time, we will move to the next point (of the model) – possible payment date next to the initially scheduled one - and then reexamine whether or not the payment is made.



4. ILS Cash Flow Calculations

A. Applying decision tree algorithm, we first compute forward rate, which afterward used for calculations of ILS payment equivalent as of the agreement inception date. The forward rate calculations based on the assumption that probability of not receiving payment in time is equal to 50%. Based on its experience with similar projects, the Company estimates possible delay in payment as of up to three months (with respect to the payment terms set forth in the project's schedule). To examine the probability of delay in the payment, we test a number of possible scenarios with different delay lengths (two weeks, month, and so on up to three months, increasing the lag period in 15 days each time). In order to estimate the forward rates, we used the forward rates as of agreement inception dates for each of the future scenario terms (06/05/2009, 29/09/2009, 07/12/2009, 11/12/2009, 17/12/2009, 23/12/2009, 13/01/2010, 15/01/2010, 04/02/2010, 24/03/2010, 16/05/2010, 31/05/2010,

10/06/2010, 28/07/2010, 12/08/2010, 19/09/2010, 24/10/2010, 25/10/2010, 08/11/2010, 28/11/2010, 07/12/2010, 21/12/2010, 22/12/2010, 16/03/2011, 24/05/2012). For example: for the payment expected on 31/05/2010 there is a probability of 50% to be made on this date (in accordance with the future rate determined for the corresponding date), and a probability of 50% to be made during the next three months following after the initially scheduled date (according to the Company).

B. After we estimated the constant ILS inflow for each payment date, we estimate the forward rate for 30/09/2012 (the valuation date). We compute the forward rate for the valuation date in a similar way we do for the agreement inception date. Since such market parameters as interest rate, exchange rate, and others changed over the period between the agreement inception date and the valuation date, values of forward rates for those two dates are not the same.

Transaction	Date of order signing	Inflow in ILS
SO9024592	06/05/2009	₪58,240,748
SO9024593	06/05/2009,07/12/2009	₪24,793,069
SO9026013	29/09/2009,11/12/2009,15/01/2010, 24/03/2010	₪7,842,619
SO9027063	23/12/2009	₪959,222
SO10027583	04/02/2010	₪709,633
SO9026912	17/12/2009,13/01/2010	₪9,087,366
SO10028957	31/05/2010	₪216,936
SO10029075	10/06/2010	₪397,581
SO10028772	16/05/2010	₪8,156,591
SO10029601	28/07/2010	₪5,733,566
SO10029738	12/08/2010	₪876,508
SO10030086	19/09/2010	₪679,862
SO10030459	24/10/2010	₪242,487
SO10030873	28/11/2010	₪378,036
SO10030874	28/11/2010	₪1,140,535
SO10031217	22/12/2010	₪102,697
SO10031195	21/12/2010	₪132,855
SO10030475	25/10/2010	₪377,614
SO10031025	07/12/2010	₪200,680
SO10030653	08/11/2010	₪165,701
SO11033018	16/03/2011	₪119,895
SO11033017	16/03/2011	₪161,772
USO1202098	24/05/2012	₪50,757,231
	Total	₪171,473,202

C. The following table reports payments in ILS for a corresponding agreement inception date:

D. The following tables summarize the data used for the forward rate and ILS payment calculations for corresponding agreement inception date.

Date: 06/05/2009.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00015	0.00007	0.00006	-0.00035	-0.00043	0.00262	0.00763	0.01511	0.04709	0.09596	0.1828	0.27091	0.35537
EUR Depo Rate:	0.375	0.68	0.85	1.13	1.39	1.59	1.51	1.65	1.803	1.956	2.315	2.606	2.846
ILS Depo Rate:	0.711	0.755	0.874	1.108	1.379	1.707	1.716	1.951	2.406	2.866	3.468	3.882	4.18
06/05/2009													
(Original) Date of Payment Forward Rate													
		15/01/2	2010						5.514	7			
		01/03/2	2010				5.5181						
		01/04/2	2010				5.5212						
		01/05/2	2010				5.5245						
		01/07/2	2010				5.5340						
	(01/08/2	2010				5.5551						
	(01/10/2	2010				5.5515						
01/11/2010						5.5583							
01/12/2010						5.5654							
23/12/2010						5.5711							
	:	23/03/2	2011				5.5953						

Date: 29/09/2009.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points	-0.00005	-0.00033	-0.00221	-0.00254	-0.00383	-0.00459	-0.00208	0.00372	0.03468	0.08638	0.17453	0.27354	0.37392
EUR Depo Rat	0.28	0.29	0.31	0.57	0.78	1.07	1.03	1.15	1.406	1.666	2.157	2.431	2.697
ILS Depo Rate	-0.038	-0.015	-0.146	0.30	0.523	0.916	0.993	1.235	1.852	2.484	3.257	3.718	4.097
					29/()9/200)9						
(0	Drigina	I) Date	of Pay	ment				Fo	orward	Rate			
	4	31/01/2	2010						5.486	4			
		31/07/2	2010						5.489	4			
	ţ	30/06/2	2012						5.524	6			

Date: 07/12/2009.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00002	0.00011	-0.00035	-0.00212	-0.00323	-0.00524	-0.00802	-0.01053	-0.00391	0.01073	0.06152	0.12813	0.2075
EUR Depo Rate:	0.32	0.25	0.42	0.45	0.60	0.92	1.10	1.19	1.482	1.777	2.226	2.445	2.683
ILS Depo Rate:	0.424	0.351	0.357	0.234	0.375	0.745	0.927	1.017	1.456	1.899	2.628	3.057	3.467
					07/1	2/200	9						
(C	Driginal) Date (of Payr	nent				Fo	orward	Rate			
	0	1/03/20	010						5.634	3			
	Depo Rate: 0.32 0.25 0.42 0.45 0.60 0.92 1.10 1.19 1.482 1.777 2.226 2.445 Opo Rate: 0.424 0.351 0.357 0.234 0.375 0.745 0.927 1.017 1.456 1.899 2.628 3.057 O7/12/2009 (Original) Date of Payment Forward Rate 01/03/2010 5.6343 5.6325 5.6313 5.6313 5.6313 01/05/2010 5.6286 5.												
	Open Rate: 0.424 0.351 0.357 0.234 0.375 0.745 0.927 1.017 1.456 1.899 2.628 3.057 O7/12/2009 (Original) Date of Payment Forward Rate 01/03/2010 5.6343												
	0	1/07/20	010						5.628	6			
	0	1/08/20	010						5.627	1			
	0	1/10/20	010						5.624	4			

Date: 11/12/2009.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	-0.00001	-0.00005	-0.0012	-0.00176	-0.00256	-0.00334	-0.00492	-0.00642	0.01018	0.04028	0.11647	0.21267	0.31777
EUR Depo Rate:	0.33	0.29	0.40	0.56	0.79	1.06	1.10	1.28	1.511	1.744	2.136	2.425	2.674
ILS Depo Rate:	0.27	0.245	0.149	0.383	0.613	0.953	0.995	1.18	1.657	2.139	2.879	3.431	3.869
					11/1	2/200	9						
(0	riginal)	Date of	of Payn	nent				Fc	orward	Rate			
	3	1/03/20	010						5.555	1			
	3	1/07/20)10						5.551	1			
	3	0/06/20)12						5.556	4			

Date: 17/12/2009.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00	-0.00002	-0.00047	-0.00085	-0.00138	-0.00093	-0.00193	-0.00327	0.01129	0.03691	0.10283	0.1899	0.28592
EUR Depo Rate:	0.305	0.22	0.33	0.46	0.76	0.53	1.18	1.32	1.49	1.66	2.042	2.347	2.605
ILS Depo Rate:	0.301	0.204	0.234	0.376	0.669	0.503	1.149	1.277	1.651	2.028	2.71	3.26	3.697
					17/1	2/200	9						
(C	riginal) Date o	of Payn	nent				Fo	orward	Rate			
	3	0/05/20)10						5.451	7			
	3	0/07/20	010						5.449	9			
	1	5/08/20	010						5.449	5			
	0	3/10/20	010						5.447	6			
	1	9/01/20)11						5.448	4			
	1	9/04/20)11						5.454	4			

Date: 23/12/2009.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00001	0.00007	-0.00011	-0.00074	-0.00116	-0.00014	-0.00172	-0.00429	0.02005	0.05685	0.14635	0.24947	0.36269
EUR Depo Rate:	0.29	0.22	0.33	0.47	0.75	1.03	1.16	1.30	1.497	1.695	2.094	2.445	2.728
ILS Depo Rate:	0.367	0.29	0.311	0.393	0.677	1.039	1.134	1.238	1.767	2.248	3.029	3.631	4.098
	UR Depo Rate: 0.29 0.22 0.33 0.47 0.75 1.03 1.16 1.30 1.497 1.695 2.094 2.445 2.728 S Depo Rate: 0.367 0.29 0.311 0.393 0.677 1.039 1.134 1.238 1.767 2.248 3.029 3.631 4.098 Coriginal) Date of Payment Forward Rate												
EUR Depo Rate: 0.29 0.22 0.33 0.47 0.75 1.03 1.16 1.30 1.497 1.695 2.094 2.445 2.72 LS Depo Rate: 0.367 0.29 0.311 0.393 0.677 1.039 1.134 1.238 1.767 2.248 3.029 3.631 4.09 23/12/2009 (Original) Date of Payment Forward Rate													
EUR Depo Rate: 0.29 0.22 0.33 0.47 0.75 1.03 1.16 1.30 1.497 1.695 2.094 2.445 2.72 ILS Depo Rate: 0.367 0.29 0.311 0.393 0.677 1.039 1.134 1.238 1.767 2.248 3.029 3.631 4.09 23/12/2009 (Original) Date of Payment Forward Rate													
	3	1/05/2	010						5.419	2			

Date: 13/01/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00014	0.00024	0.00198	0.0023	0.00329	0.0071	0.01108	0.01546	0.03999	0.07317	0.15718	0.26377	0.3837
EUR Depo Rate:	0.30	0.40	0.47	0.495	0.575	0.85	1.10	1.20	1.441	1.694	2.10	2.414	2.676
ILS Depo Rate:	0.544	0.638	0.90	0.768	0.833	1.131	1.395	1.507	1.969	2.411	3.121	3.69	4.149
					13/0	1/201	0						
(O	riginal	Date	of Payr	nent				F	orward	Rate			
	13/01/2010 (Original) Date of Payment Forward Rate 30/05/2010 5.3426												
	1	5/08/20	010						5.344	6			
	1	9/01/20	011						5.354	.4			
	1	9/04/20	011						5.364	7			

Date: 15/01/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00006	0.00047	0.00184	0.00265	0.00316	0.00769	0.01055	0.01271	0.03715	0.07004	0.14992	0.25249	0.3645
EUR Depo Rate:	0.45	0.325	0.35	0.375	0.475	0.86	1.04	1.16	1.397	1.639	2.052	2.369	2.631
ILS Depo Rate:	0.838	0.79	0.764	0.689	0.718	1.165	1.323	1.419	1.891	2.331	3.03	3.598	4.041
					15/0	1/201	0						
(O	riginal)	Date of	of Payn	nent				Fo	orward	Rate			
	3	0/03/20	010						5.302	8			
EUR Depo Rate: 0.45 0.325 0.35 0.475 0.86 1.04 1.16 1.397 1.639 2.052 2.369 2.1 ILS Depo Rate: 0.838 0.79 0.764 0.689 0.718 1.165 1.323 1.419 1.891 2.331 3.03 3.598 4.1 IS/01/2010 (Original) Date of Payment Forward Rate 30/03/2010 5.3028 5.3058 5													
	3	0/06/20)12						5.318	2			

Date: 04/02/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	-0.00001	0.00007	0.00276	0.00511	0.00766	0.01558	0.02516	0.03607	0.05308	0.06577	0.11818	0.19141	0.27068
EUR Depo Rate:	0.29	0.305	0.395	0.445	0.485	0.825	1.10	1.19	1.388	1.589	1.958	2.27	2.505
ILS Depo Rate:	0.208	0.375	1.102	1.068	1.091	1.448	1.776	1.918	2.107	2.261	2.762	3.241	3.599
					04/0	2/201	0						
(C) riginal)) Date	of Payr	nent				F	orward	Rate			
	3	1/03/2	010						5.156	2			
	3	1/05/2	010						5.163	8			
	0	1/06/2	010						5.163	9			
	0	1/08/2	010	1.102 1.068 1.091 1.448 1.776 1.918 2.107 2.261 2.762 3.241 3.595 04/02/2010 Forward Rate 5.1562 5.1562 5.1638 5.1638 5.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1638 6.1639 6.1638 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1639 6.1638 6.1639									
	0	1/09/2	010						5.170	4			

Date: 24/03/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00042	0.0009	0.00181	0.00385	0.00635	0.0138	0.02205	0.03203	0.04968	0.06851	0.12498	0.19499	0.26943
EUR Depo Rate:	0.28	0.235	0.365	0.405	0.455	0.82	1.03	1.18	1.319	1.459	1.818	2.133	2.413
ILS Depo Rate:	0.902	0.836	0.796	0.872	0.955	1.378	1.632	1.841	2.006	2.171	2.683	3.143	3.527
					24/0	3/201	0						-
(O	riginal)	Date of	of Payn	nent				Fc	orward	Rate			
	3	1/07/20	010						5.003	4			
	3	0/09/20	010						5.007	6			
	30	0/06/20)12						5.023	4			

Date: 16/05/2010.

Forward Points: EUR Depo Rate: ILS Depo Rate:	1 Day 0.00007 0.285 0.554	1 Week 0.00027 0.305 0.571	1 Month 0.00107 0.38 0.655	2 Month 0.00282 0.48 0.843	3 Month 0.00532 0.63 1.092	6 Month 0.01496 0.97 1.623	9 Month 0.02399 1.09 1.791	<mark>1 Year</mark> 0.03476 1.11 1.879	18 Month 0.06839 1.172 2.172	2 Year 0.11256 1.234 2.463	3 Year 0.20127 1.533 2.991	4 Year 0.28795 1.86 3.421	5 Year 0.37868 2.167 3.804
					16/0	5/2010)						
(O	riginal)	Date c	of Paym	nent				Fc	orward	Rate			
	15	5/06/20)10						4.710	6			
	15	5/09/20)10						4.717	1			
	15	5/10/20)10						4.719	8			
	15	5/02/20)11						4.731	1			
	03	3/04/20)11						4.736	6			
	03	3/07/20)11						4.750	1			

Date: 31/05/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	-0.00003	0.00029	0.00112	0.00117	0.00501	0.00983	0.01542	0.02346	0.05165	0.09153	0.16863	0.25835	0.35614
EUR Depo Rate:	0.30	0.31	0.475	0.47	0.63	0.915	1.025	1.16	1.235	1.311	1.582	1.842	2.093
ILS Depo Rate:	0.068	0.63	0.767	0.623	1.056	1.34	1.474	1.673	1.98	2.292	2.783	3.217	3.60
					31/0	5/201	0						-
(O	orward Points: 0.00003 0.00029 0.00112 0.00117 0.00501 0.00983 0.01542 0.02346 0.05165 0.09153 0.16863 0.25835 0 R Depo Rate: 0.30 0.31 0.475 0.47 0.63 0.915 1.025 1.16 1.235 1.311 1.582 1.842 B Depo Rate: 0.068 0.63 0.767 0.623 1.056 1.34 1.474 1.673 1.98 2.292 2.783 3.217 S1/05/2010 Forward Rate 31/07/2010 4.7540 30/11/2010 4.7600 4.7600												
	3-	1/07/20	0.00112 0.00117 0.00501 0.00983 0.01542 0.02346 0.05165 0.09153 0.16863 0.25835 0.3561 0.475 0.47 0.63 0.915 1.025 1.16 1.235 1.311 1.582 1.842 2.093 0.767 0.623 1.056 1.34 1.474 1.673 1.98 2.292 2.783 3.217 3.60 S1/05/2010 Forward Rate 0.10 4.7540 0.10 4.7540 0.10 4.7600										
	30)/11/20	010						4.760	0			
	28	3/02/20)11						4.765	2			

Date: 10/06/2010.

Forward Points: EUR Depo Rate:	1 Day -0.00004 0.295	1 Week 0.00018 0.29	1 Month 0.00125 0.415	2 Month 0.00359 0.47	3 Month 0.00468 0.625	6 Month 0.01084 0.935	9 Month 0.01742 1.08	<mark>1 Year</mark> 0.02537 1.20	18 Month 0.05356 1.231	<mark>2 Year</mark> 0.09229 1.262	<mark>3 Year</mark> 0.17258 1.538	4 Year 0.25482 1.832	<mark>5 Year</mark> 0.33587 2.104
ILS Depo Rate:	-0.014	0.497	0.747	0.922	1.031	1.413	1.598	1.767	2.02	2.274	2.794	3.216	3.56
					10/06	6/2010)						
(Oi	riginal)	Date o	f Payn	nent				Fo	orward	Rate			
	31	1/07/20	10						4.634	4			
	SDEPO Rate: 0.314 0.32 1.31 1.330 1.767 2.02 2.274 2.334 3.210 10/06/2010 (Original) Date of Payment Forward Rate 31/07/2010 4.6344 31/10/2010 4.6388												
	31	1/12/20	10						4.642	4			
	30)/06/20	12						4.648	7			

Date: 28/07/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00043	0.00092	0.00342	0.00546	0.00597	0.01119	0.01528	0.01915	0.03185	0.0463	0.08169	0.14202	0.19368
EUR Depo Rate:	0.465	0.435	0.55	0.67	0.775	1.015	1.26	1.495	1.467	1.44	1.679	1.928	2.171
ILS Depo Rate:	1.54	1.408	1.372	1.34	1.271	1.478	1.694	1.91	1.922	1.934	2.259	2.679	2.989
					28/0	7/201	0						
(O	riginal)	Date of	of Payr	nent				Fo	orward	Rate			
	3	1/01/20	011						4.951	2			
	2	8/02/20	011						4.952	4			
	3	0/04/20	011						4.954	5			
	3	1/07/20	011						4.958	6			

Date: 12/08/2010.

	1 Day	1 Week			3 Month			1 Year	18 Month		3 Year	4 Year	5 Year
Forward Points: EUR Depo Rate:	0.00012 0.36	0.00064	0.00238 0.455	0.00419 0.525	0.00537	0.01119	0.01736	0.02459	0.05063	0.08208	0.14672	0.21328	0.2902
ILS Depo Rate:	1.276	1.274	1.036	1.031	1.387	1.543	1.626	1.42	2.068	2.147	2.544	2.804	3.119
					12/0	8/201	0						
(O	riginal)	Date	of Payn	nent				Fo	orward	Rate			
	3	1/08/20	010						4.870	1			
	3	1/10/20	010						4.872	6			
	3	1/01/20	011						4.877	2			
	3	0/04/20	011						4.882	7			

Date: 19/09/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.0001	0.00084	0.00226	0.00406	0.0058	0.0101	0.00932	0.01782	0.03683	0.06299	0.11568	0.18465	0.26553
EUR Depo Rate:	0.405	0.375	0.52	0.61	0.83	1.15	1.17	1.41	1.462	1.515	1.621	1.827	2.03
ILS Depo Rate:	1.197	1.167	1.093	1.112	1.322	1.586	1.446	1.802	1.996	2.193	2.444	2.807	3.152
	19/09/2010												
()	Origina	al) Dat	e of Pa	ayment	t				For	ward I	Rate		
		30/11/	/2010							4.873	7		
		31/01/	/2011							4.875	9		

Date: 24/10/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00004	0.00031	0.00021	-0.00035	-0.00118	-0.00126	-0.00069	0.00099	0.01501	0.03789	0.07913	0.13638	0.21277
EUR Depo Rate:	0.405	0.725	0.775	0.815	0.94	1.18	1.36	1.51	1.567	1.623	1.736	1.92	2.11
ILS Depo Rate:	0.691	1.015	0.834	0.786	0.86	1.146	1.361	1.551	1.789	2.024	2.286	2.625	2.983
	24/10/2010												
(*	Origina	al) Dat	e of Pa	aymen	t				For	ward	Rate		
		31/12	/2010							5.051	6		

Date: 25/10/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00006	0.00045	0.00001	-0.0007	-0.00118	-0.00131	-0.00113	0.00052	0.01432	0.03754	0.07736	0.13887	0.22117
EUR Depo Rate:	0.405	0.615	0.785	0.825	0.955	1.15	1.35	1.5	1.569	1.638	1.775	1.914	2.106
ILS Depo Rate:	0.873	1.086	0.798	0.753	0.875	1.113	1.338	1.532	1.783	2.037	2.317	2.635	3.016
					2	5/10/2	2010						
(C	Drigina	l) Date	e of Pa	ayment	t				For	ward I	Rate		
		30/01/	2011							5.0369	9		
		28/02/	2011							5.036	7		
		30/04/	2011							5.0362	2		
		03/07/	2011							5.036	1		

Date: 08/11/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00011	0.00039	0.00058	0.0002	0.00031	0.00027	0.0035	0.00762	0.01938	0.03703	0.06912	0.11845	0.19014
EUR Depo Rate:	0.405	0.89	0.755	1.055	1.06	1.25	1.25	1.44	1.525	1.612	1.781	1.903	2.062
ILS Depo Rate:	0.814	1.306	0.906	1.093	1.099	1.278	1.361	1.613	1.805	2.003	2.265	2.519	2.845
					0	8/11/:	2010						
(0	Drigina	al) Date	e of Pa	aymen	t				For	ward I	Rate		
		31/01/	/2011							5.021	5		
		28/02/	/2011							5.0212	2		
		30/04/	2011							5.021	1		
		31/07/	2011							5.0234	4		

Date: 28/11/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00011	0.00086	0.00159	0.00209	0.00262	0.00616	0.01313	0.02288	0.03885	0.05814	0.09598	0.13954	0.20649
EUR Depo Rate:	0.405	0.45	0.705	0.95	1.05	1.24	1.34	1.46	1.552	1.646	1.831	2.087	2.347
ILS Depo Rate:	1.217	1.263	1.112	1.216	1.283	1.512	1.723	1.957	2.114	2.273	2.522	2.841	3.234
	28/11/2010												
(0	Origina	al) Date	e of Pa	ayment	t				For	ward I	Rate		
		30/06/	2012							4.8713	3		

Date: 07/12/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00005	0.00009	0.00022	0.00052	0.001	0.00397	0.0092	0.01651	0.03661	0.06422	0.11282	0.20423	0.25323
EUR Depo Rate:	0.405	0.625	0.82	0.85	0.98	1.24	1.38	1.52	1.602	1.682	1.843	2.153	2.444
ILS Depo Rate:	0.8	0.728	0.884	0.926	1.078	1.424	1.657	1.891	2.138	2.382	2.661	3.254	3.538
					0	7/12/2	2010						
(Original) Date	of Pay	/ment					Forv	vard Ra	ate			
C)7/12/2	2010						4	.8273				
1	5/01/2	2011						4	.8327				
e.	30/01/2	2011						4	.8327				
1	5/02/2	2011						4	.8329				
	30/04/2011							4	.8344				
3	80/07/2	2011						4	.8385				

Date: 21/12/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.00012	0.00089	0.00205	0.00273	0.0029	0.00672	0.01243	0.01943	0.03575	0.05609	0.10248	0.17019	0.2499
EUR Depo Rate:	0.405	0.7	0.78	0.9	1.02	1.235	1.38	1.37	1.53	1.688	2.004	2.304	2.557
ILS Depo Rate:	1.336	1.694	1.287	1.255	1.284	1.54	1.755	1.808	2.062	2.314	2.766	3.248	3.659
	21/12/2010												
(0	Origina	al) Date	e of Pa	aymen	t				For	ward I	Rate		
		28/02/	2011							4.7300)		

Date: 22/12/2010.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.0003	0.00076	0.00217	0.00279	0.00328	0.00758	0.01416	0.02214	0.04081	0.06484	0.11755	0.19416	0.27851
EUR Depo Rate:	0.405	0.435	0.535	0.695	0.865	1.155	1.18	1.32	1.48	1.641	1.965	2.245	2.504
ILS Depo Rate:	1.198	1.288	1.085	1.055	1.16	1.496	1.598	1.811	2.085	2.361	2.834	3.314	3.725
	22/12/2010												
(0	Origina	al) Dat	e of Pa	aymen	t				For	ward I	Rate		
		28/02/	/2011							4.710	3		

Date: 16/03/2011.

	1 Day	1 Week	1 Month	2 Month	3 Month	6 Month	9 Month	1 Year	18 Month	2 Year	3 Year	4 Year	5 Year
Forward Points:	0.0008	0.00109	0.00333	0.0061	0.00646	0.0104	0.0104	0.00796	0.02421	0.04812	0.10976	0.19695	0.31323
EUR Depo Rate:	0.405	0.695	0.87	0.92	1.08	1.42	1.695	1.845	1.962	2.076	2.308	2.546	2.757
ILS Depo Rate:	1.876	1.848	1.625	1.669	1.602	1.856	1.999	2.033	2.319	2.598	3.089	3.584	4.06
	16/02/2011												
	16/03/2011												
(0	Origina	al) Dat	e of Pa	aymen	t				For	ward	Rate		
		30/04/	/2011							4.959	0		

Date: 24/05/2012.

24/05/20)12
(Original) Date of Payment	Forward Rate
31/05/2012	4.8961
31/08/2012	4.9077
30/09/2013	4.9917
31/01/2013	4.9389
31/01/2013	4.9389
30/04/2013	4.9584
30/04/2013	4.9584
30/06/2013	4.9717
30/04/2013	4.9584
30/06/2013	4.9717
30/06/2013	4.9717
31/07/2013	4.9784
31/01/2014	5.0173
31/03/2014	5.0301
31/05/2012	4.9017
30/09/2012	4.9132
31/03/2013	4.9518
30/04/2013	4.9584
30/06/2013	4.9717
30/06/2013	4.9717
31/07/2013	4.9784
30/09/2013	4.9917
30/09/2013	4.9917
30/11/2013	5.0039
30/11/2013	5.0039
31/01/2014	5.0173
31/03/2014	5.0301
31/05/2012	4.9017
30/09/2012	4.9132
30/06/2013	4.9717
30/09/2013	4.9917
31/07/2013	4.9784
30/09/2013	4.9917
30/11/2013	5.0039
31/01/2014	5.0173
31/05/2014	5.0433
31/07/2014	5.0565
31/05/2012	4.9017
30/09/2012	4.9132
30/06/2013	4.9717
30/09/2013	4.9917
31/05/2014	5.0433

E. The following tables present the data used for the forward rate and ILS payment calculations for the valuation date (30/09/2012):

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO9024592	06/05/2009	23/03/2011	31/12/2012	5.0599

	30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate	
SO9026013	29/09/2009	31/03/2011	31/12/2012	5.0599	
SO9026013	29/09/2009	31/03/2011	31/12/2012	5.0599	
SO9026013	29/09/2009	31/03/2011	31/12/2012	5.0599	
SO9026013	29/09/2009	31/03/2011	31/12/2012	5.0599	
SO9026013	11/12/2009	31/03/2011	31/12/2012	5.0599	
SO9026013	11/12/2009	31/03/2011	31/12/2012	5.0599	
SO9026013	15/01/2010	31/03/2011	31/12/2012	5.0599	
SO9026013	15/01/2010	31/03/2011	31/12/2012	5.0599	
SO9026013	24/03/2010	31/03/2011	31/12/2012	5.0599	

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10027583	04/02/2010	31/03/2010	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO9026912	17/12/2009	19/01/2011	31/12/2012	5.0599
SO9026912	17/12/2009	19/01/2011	31/12/2012	5.0599
SO9026912	13/01/2010	19/01/2011	31/12/2012	5.0599
SO9026912	17/12/2009	19/04/2011	31/01/2013	5.0572
SO9026912	17/12/2009	19/04/2011	31/01/2013	5.0572
SO9026912	13/01/2010	19/04/2011	31/12/2012	5.0599
SO9026912	13/01/2010	19/04/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10028957	31/05/2010	28/02/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10029075	10/06/2010	31/03/2011	31/12/2012	5.0599
SO10029075	10/06/2010	31/03/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10028772	16/05/2010	03/04/2011	31/12/2012	5.0599
SO10028772	16/05/2010	03/07/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10029738	12/08/2010	30/04/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10030874	28/11/2010	31/03/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10030475	25/10/2010	30/04/2011	31/12/2012	5.0599
SO10030475	25/10/2010	03/07/2011	31/12/2012	5.0599

30/09/2012				
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
SO10031025	07/12/2010	30/04/2011	31/12/2012	5.0599
SO10031025	07/12/2010	30/07/2011	31/12/2012	5.0599

		30/09/2012		
Transaction No.	Order Date	(Original) Date of Payment	(Revised) Date	Forward Rate
USO1202098	24/05/2012	31/08/2012	31/12/2012	5.0599
USO1202098	24/05/2012	30/09/2013	30/09/2013	5.0351
USO1202098	24/05/2012	31/01/2013	31/01/2013	5.0572
USO1202098	24/05/2012	31/01/2013	31/01/2013	5.0572
USO1202098	24/05/2012	30/04/2013	30/04/2013	5.0505
USO1202098	24/05/2012	30/04/2013	30/04/2013	5.0505
USO1202098	24/05/2012	30/06/2013	30/06/2013	5.0450
USO1202098	24/05/2012	30/04/2013	30/04/2013	5.0505
USO1202098	24/05/2012	30/06/2013	30/06/2013	5.0450
USO1202098	24/05/2012	30/06/2013	30/06/2013	5.0450
USO1202098	24/05/2012	31/07/2013	31/07/2013	5.0414
USO1202098	24/05/2012	31/01/2014	31/01/2014	5.0237
USO1202098	24/05/2012	31/03/2014	31/03/2014	5.0179
USO1202098	24/05/2012	30/09/2012	31/01/2013	5.0572
USO1202098	24/05/2012	31/03/2013	31/03/2013	5.0533
USO1202098	24/05/2012	30/04/2013	30/04/2013	5.0505
USO1202098	24/05/2012	30/06/2013	30/06/2013	5.0450
USO1202098	24/05/2012	30/06/2013	30/06/2013	5.0450
USO1202098	24/05/2012	31/07/2013	31/07/2013	5.0414
USO1202098	24/05/2012	30/09/2013	30/09/2013	5.0351
USO1202098	24/05/2012	30/09/2013	30/09/2013	5.0351
USO1202098	24/05/2012	30/11/2013	30/11/2013	5.0298
USO1202098	24/05/2012	30/11/2013	30/11/2013	5.0298
USO1202098	24/05/2012	31/01/2014	31/01/2014	5.0237
USO1202098	24/05/2012	31/03/2014	31/03/2014	5.0179

USO1202098	24/05/2012	30/09/2012	31/01/2013	5.0572	
USO1202098	24/05/2012	30/06/2013	30/06/2013	5.0450	
USO1202098	24/05/2012	30/09/2013	30/09/2013	5.0351	
USO1202098	24/05/2012	31/07/2013	31/07/2013	5.0414	
USO1202098	24/05/2012	30/09/2013	30/09/2013	5.0351	
USO1202098	24/05/2012	30/11/2013	30/11/2013	5.0298	
USO1202098	24/05/2012	31/01/2014	31/01/2014	5.0237	
USO1202098	24/05/2012	31/05/2014	31/05/2014	5.0116	
USO1202098	24/05/2012	31/07/2014	31/07/2014	5.0047	
USO1202098	24/05/2012	30/09/2012	31/01/2013	5.0572	
USO1202098	24/05/2012 30/06/2013		30/06/2013	5.0450	
USO1202098	24/05/2012	30/09/2013	30/09/2013	5.0351	
USO1202098	24/05/2012	31/05/2014	31/05/2014	5.0116	

5. Fair Value Calculations

The fair value for 30/09/2012 computed as the difference between multiples of expected payment and forward rate on agreement inception date, and multiples of expected payment and forward rate on the valuation date. Each of the obtained results (profit/loss), discounted by risk free rate estimated for the corresponding period. This value discounted to 30/09/2012 by risk free rate matching to this period.

Contract Inception Date	EUR/ILS Exchange Rate
06/05/2009	5.5069
29/09/2009	5.4968
07/12/2009	5.6437
11/12/2009	5.5644
17/12/2009	5.4603
23/12/2009	5.4274
13/01/2010	5.3439
15/01/2010	5.3050
04/02/2010	5.1542
24/03/2010	4.9991
16/05/2010	4.7132
31/05/2010	4.7564
10/06/2010	4.6363
28/07/2010	4.9471
12/08/2010	4.8735
19/09/2010	4.8749
24/10/2010	5.0606
25/10/2010	5.0465
08/11/2010	5.0291
28/11/2010	4.8745
07/12/2010	4.8392
21/12/2010	4.7342
22/12/2010	4.7147
16/03/2011	4.9630
24/05/2012	4.8359

EUR/ILS Exchange Rate data:

F. The following table and figure show the risk free rate curve we use to define discount rate in the implemented model.

	30/09/2012											
Month	1	2	3	4	5	6	7	8	9	10	11	12
Rate of Return	2.22%	2.21%	2.09%	2.16%	2.18%	2.17%	2.17%	2.20%	2.18%	2.19%	2.20%	2.21%



6. Findings

Transaction	Transaction Volume in	Expected CF	Transaction Volume Balance in EUR as of	Expected CF in ILS Balance as of	CF in ILS Balance as of	Fair Value as of
No.	EUR	in ILS	30/09/2012	30/09/2012	30/09/2012	30/09/2012
SO9024592	€ 10,591,854	₪58,240,748	€ 1,588,778	₪8,678,155	₪8,039,121	₪(639,033)
SO9024593	€ 4,497,003	₪24,793,069	€0	0回	回0	回0
SO9026013	€1,440,190	₪7,842,619	€ 144,019	₪787,385	₪728,727	₪(58,658)
_ SO9027063 _	€ 177,000	₪959,222	€0	0回	回0	回0
SO10027583	€ 137,458	₪709,633	€ 8,922	₪46,813	₪45,142	₪(1,671)
SO9026912	€ 1,671,892	₪9,087,366	€ 262,752	₪1,424,660	₪1,328,837	₪(95,822)
SO10028957	€ 45,325	₪216,936	€ 9,065	₪44,367	₪45 <i>,</i> 868	₪1,501
SO10029075	€ 85,748	₪397,581	€0	回0	回0	回0
SO10028772	€1,726,001	₪8,156,591	€ 345,200	₪1,645,764	₪1,746,691	₪100,927
SO10029601	€ 1,158,700	₪5,733,566	€0	0⊡	回0	回0
SO10029738	€ 179,575	₪876,508	€ 15,933	₪78,728	₪80,620	₪1,892
SO10030086	€ 139,421	₪679,862	€0	回0	回0	回0
SO10030459	€ 48,000	₪242,487	€0	回0	回0	回0
SO10030873	€ 77,649	₪378,036	€0	0⊡	回0	回0
SO10030874	€ 234,260	₪1,140,535	€ 11,713	₪57,047	₪59,267	₪2,220
SO10031217	€ 21,814	₪102,697	€0	回0	回0	回0
SO10031195	€ 28,093	₪132,855	€0	回0	回0	回0
SO10030475	€ 74,817	₪377,614	€ 14,964	₪76,132	₪75,717	₪(415)
SO10031025	€ 41,453	₪200,680	€ 8,291	₪40,452	₪41,950	₪1,498
SO10030653	€ 33,000	₪165,701	€0	回0	回0	回0
SO11033018	€ 24,179	₪119,895	€0	回0	回0	回0
SO11033017	€ 32,626	₪161,772	€0	0⊡	回0	回0
USO1202098	€ 10,238,123	₪50,757,231	€ 8,318,190	₪41,369,473	₪41,933,768	₪564,296
	€ 32,704,181	₪171,473,202	€ 10,727,826	₪54,248,975	₪54,125,710	₪(123,265)

The table below presents the Fair Value as of 30/09/2012:

The fair value is the liability in amount of (- ₪123,265) ILS.